



Michael Late Benedum Chapter

American Association of Professional Landmen

The Take-Off

October 2015

MLBC
P.O. Box 955
Bridgeport, WV 26330

PRESIDENTIAL ADDRESS

A month or so ago the Houston Chronicle estimated 150,000 jobs have been lost as a result of this year’s downturn in the oil industry. These are stressful times and \$40 oil is taking it’s toll on all of us. In this business, whether you’re currently employed or currently looking for work, you need to network. Network well and network often. When I say network “well” I mean look like a professional and confidently introduce yourself to someone you don’t know. Don’t just show up to a meeting, industry or otherwise, and stand in the corner and wait for someone to come to you (I’ve been that guy and believe me it doesn’t work). Network often? Yep, MLBC meetings are a great place to do it. We typically have an attendance of over 150, so you’re bound to make some good contacts.

After the last meeting concluded a member came up to me and introduced himself. He was an in-house landman working for one of the larger E&P companies in the basin. He was polite, well-spoken, dressed the part and probably knew that he’d make a good impression. He did. He networked well.

If you want to get out and network, here are some opportunities the MLBC is providing this fall:

- Inaugural MLBC charity sporting clays shoot at Hunting Hills benefiting Paralyzed Veterans of America (PVA) on October 16. This social event will probably have over 100 shooters and will provide some great opportunities to meet some new folks.
- Lunch meeting at the Charleston, West Virginia Marriott on November 12. Charleston is at the far southern end of the MLBC geographic expanse and this will be a good opportunity to meet the landmen from southern West Virginia.

The 2016 schedule will provide many opportunities to network throughout the MLBC’s region. Be sure to check the schedule and mark your calendar to attend!

Aaron R. Yost, CPL
President 2015-2016

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Upcoming events

[Click Here to Register](#)
Introduction to ARCGIS
October 12, 2015
WVU Morgantown, WV

[Click Here to Register](#)
MLBC Charity Clay Shoot
October 16, 2015
Hunting Hills
Dilliner, PA

[Click Here to Register](#)
November Luncheon Meeting
November 12, 2015
Marriott Hotel
Charleston, WV

MLBC Director's Report



It's an honor and a privilege to serve as director on behalf of the MLBC. As I've mentioned to some of you, my predecessor, Mark Acree, left some big shoes to fill. It's nice to know I can call on Mark in case I need to jog his memory on recent AAPL business. By the way, I'm one of fifteen newly appointed directors whose terms run through June 30, 2017.

My first function was to attend the Quarterly Board meeting on September 11-13, 2015. Venue was The Montage Deer Valley Resort in Park City, Utah, nestled in the mountains, close to Olympic Park, home of the 2002 Winter Olympics. Following is my report:

Membership: The AAPL staff in collaboration with the Membership Committee has developed a Retention Plan to proactively retain members, along with recruiting new members. The goal is to highlight the many benefits of being an AAPL member. AAPL presently has approximately 16,974 members, down from previous years, however as a result of being under very different market conditions than in past years. Note that members that have not renewed will lose their member benefits at the end of September, but will have up to two years to renew and maintain their status upon paying their back dues. To help spur renewals, \$25 gift cards were offered to those that joined or renewed at Summer NAPE. The goal is to reach 25,000 members by 2020.

Key Staff Additions: Melanie Bell is the new Executive VP. Consensus is the EXCOM hit a homerun with this hire. If you haven't already, check out the article "Getting to Know EVP Melanie Bell, CPL" in the July/August edition of the *Landman*. The newest staff addition is Russell Cohen who recently came on board as Government Affairs Analyst.

Treasurer's Report: AAPL is financially sound. However, as of the period ending June 30, 2015 total assets have decreased from \$36,094,946 to \$35,536,280 a change of \$558,667 or 1.6%. **Revenues** (exclusive of investment revenue) decreased 7.31% from \$9,565,088 to \$8,890,662. The decrease in revenue is due in part to decreased revenue from NAPE distributions and management fees and a decrease in education revenue as a result of the discount program on tuition and books. **Expenses** decreased 26.6% from \$12,418,015 to \$9,115,934. The net ordinary income (loss) for the 12 months changed from \$(2,852,927) to \$(225,272). The decrease in expenses is in large measure to the \$4,100,000 contribution from AAPL to the Landman Scholarship trust in the 2013-14 fiscal year. Expenses that increased included occupancy and moving expenses, software licenses, contract labor, interest, computer/internet and legal expenses. **Investments** as of June 30, 2015 are \$28,146,271 a decrease of \$173,430 or .6% as compared to the same period last year. The decrease has been the result of *realized and unrealized gains and losses*.

Form 610 JOA Revision Task Force Committee: Significant changes have been made to the 1989 Horizontal Form. After having been vetted by committee, redline copies were sent to attendees in advance of the board meeting. The BOD voted to approve the changes. Look for the Form 610 - 2015 JOA rollout as early as December.

Accreditation: Presently conducting a review of an application submitted by Marietta College.

Certification: Members of the committee have been extremely busy. They are in the process of proposing several changes regarding work experience, requirements, application procedures, verifications, limitations for testing and retesting, continuing education and recertification.

Headquarters Building: (800 Fournier Street in Fort Worth). It is expected that the debt will be paid off by next July. There will be an Open House, Wednesday afternoon, November, 11, 2015.

Former HQ Building: (Fossil Creek, property) LOT has been signed. The price is \$1,320,000.

Upcoming Regional Events:

11/17-18/2015 - Fundamentals of Land Practices & OPTIONAL Exam – Pittsburgh, PA

11/18/2015 - CPL EXAM ONLY – Pittsburgh

NAPE Summer: New format (show opened on Wednesday afternoon following the half day Business Conference instead of the following day) resulted in increased excitement and Exhibitors/Attendees engaged all day the second day of the show. The new to Summer NAPE Prospect Theater Presentations were well attended and hold future promise for growth and sponsorship opportunities. There were 4,400 Registrants and 291 booths. The totals were down from 5,480 and 311 respectively; understandably so given the current industry challenges.

NAPE Denver is set for December 9-10, 2015 with projection of 1,800 attendees.

NAPE Summit will be February 10-12, 2016, with keynote speakers former New York City Mayor **Rudy Giuliani** and former Dallas Federal Reserve Bank President **Richard Fisher**.

Note that rates have been locked in for NAPE events for the next three years, to avoid price escalations for venues and hotels.

CPL Exam Task Force: The updated CPL exam is expected to roll out in October.

Publications: The committee, chaired by Arnie Schulberg, is looking for quality, relevant articles. Please submit articles/ideas to Arnie at aschulberg@schulberglaw.com, or to the AAPL staff.

Awards: Committee will send invitations to submit nominations for AAPL 2015 Awards Program in early November. Deadline for entries will be in January 2016 (date tbd).

AAPL Committees (MLBC members serving):

Arnie Schulberg - Publications (chair)

Mark Acree - Accreditation (asst chair)

Aaron Yost - A.A.P.L. Educational Foundation Inc.

Jeremy Preston - Technology

Britney Crookshanks - Education

Christa Dotson - Advanced Education Study Task Force

Jeanie Johnson - ByLaws & Policy

Cindy Harrah - Annual Meeting

Jim Bourbeau - Industry/Public Relations

Randy Littlecott - Tax Issues

Ingrid Rivers - Education

Ginny Diaz - Forms

Travis Edmonson – Marketing

The inner workings of the AAPL are very interesting; lots of moving parts. It's early in my term and I'm impressed with the staff, officers and committee chairs I've met. In conclusion, I'd like to take this opportunity to thank Steptoe & Johnson PLLC for their support. The next board meeting is scheduled for December 5-6, 2015 in New Orleans, LA. Please contact me at bruce.turner@steptoe-johnson.com if you have concerns, questions or suggestions.

Bruce Turner

National Director Representing MLBC

Act Now

Do you want a great way to outwardly show your support for our industry and its great people? Then proudly show a WV Land Professional license plate on your vehicles!

Get your plate application in now so we can have Land Professional plates all over the State of West Virginia and the US.

This is the final opportunity to make this plate program a reality and your help is needed. If you would like to get involved or join the committee, don't hesitate to contact me.

Please show your support for the chapter and let the rest of the US know that you are proud of your profession and the great Mountain State.



"If the coal industry, contractor's associations and others can do this, why not us?" Ben King, RPL



PLATE NEWS



UPDATE ... Approximately 100 applications have been received for the first official state issued license plate representing the Oil & Gas industry. *The deadline is December 31, 2015!*

Everyone's support is needed to make this a reality. 250 applicants are required to fulfill the first order to the West Virginia Department of Motor Vehicles. Any active member with a vehicle registered in WV can purchase any number of plates.

Jump on board and buy several for yourself, your company and team members. What a great employee gift with the holidays just around the corner!

All plates will expire on July 1 after the first year of issue and the initial cost is \$70.00. After the first year, the plate will renew for \$45.00.

And for those of you who may be wondering what happens if the required 250 applications are not received – you will receive a full refund per WVDMV regulations. We still have plans to pursue plates PA and OH as well.

For more information, visit the MLBC homepage and click on the plate picture. It is safe, quick and easy ... just print an application, pay online and mail out your app today.

Thank You!

A special thank you goes out to S & A Property Research for underwriting 50 plates. If you would like to help underwrite the purchase of these plates, please contact Ben King, Special Plate Committee Chairman, at 304.545.5464 or email benjaminking@suddenlink.net

MLBC SCHEDULE

<u>Date</u>	<u>Location</u>	<u>Speaker</u>	<u>Topic</u>
October 12, 2015	WVU Percival Hall Morgantown, WV	Jacquelyn Strager WVU	Intro to GIS Seminar
October 16, 2015	MLBC Charity Clay Shoot Dilliner, PA		
November 12, 2015	Marriott Hotel Charleston, WV—Luncheon	Anne Blankenship Babst Calland	Permitting Issues
January 15, 2015	Bella Sera Canonsburg, PA—Luncheon	TBD	TBD
February 11, 2015	TBD Ohio	TBD	TBD
March 10, 2015	Hilton Garden Inn Canonsburg, PA —Seminar	TBD	TBD

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Antero Announces 60,000 Barrel per Day Advanced Wastewater Treatment Complex

August 19, 2015

[Download this Press Release \(PDF 75 KB\)](#)

DENVER, Aug. 19, 2015 /PRNewswire/ -- **Antero Resources Corporation** (NYSE: AR) ("Antero" or the "Company") announced today that it has signed an agreement with Veolia Water Technologies Inc. and Veolia North America ("Veolia") to design and build a state-of-the-art advanced wastewater treatment complex in Doddridge County, West Virginia. This complex includes an initially designed 60,000 barrel per day facility that will allow Antero to treat and reuse flowback and produced water rather than permanently dispose of the water in injection wells. Antero will own the treatment assets including any ancillary facilities. The complex will be centrally located in Antero's footprint in the southwestern core of the Marcellus Shale play with the ability to serve the Company's development in both the Marcellus and Utica Shale plays.



Announcement Highlights:

- **Veolia will design, build, operate and maintain a 60,000 barrel per day advanced wastewater treatment facility under a turnkey contract for Antero in Doddridge County, West Virginia**
- **Antero will own the \$275 million treatment complex, which is expected to take two years to build, and generate on a standalone basis \$55 million to \$65 million of EBITDA at full utilization three years following the in service date**
- **Complex will allow Antero to treat and reuse flowback and produced water rather than permanently dispose of the water in injection wells**
- **Treatment facility will save Antero approximately \$150,000 per well on future completion costs**
- **Combined with Antero's existing freshwater pipeline distribution system, the advanced wastewater treatment complex places Antero at the forefront of environmentally conscious water management in U.S. shale plays**
- **The complex will be an integral part of Antero's water business and is subject to Antero Midstream's option to purchase the business**

Advanced Wastewater Treatment Complex

The Antero advanced wastewater treatment facility will incorporate Veolia's proprietary AnoxKaldnes™ MBBR biological treatment and its CoLD Process®, an advanced evaporation and crystallization technology, to treat a full range of water qualities including Antero's completion flowback and produced water. This same technology has been successfully utilized in dozens of facilities around the world. The 60,000 barrel per day facility will produce fresh water that meets stringent fresh water quality specifications, resulting in the treated water being delivered back into Antero's existing fresh water distribution system and reused for ongoing

completions and development. In addition to reusable fresh water, the facility is expected to produce marketable byproducts with commercial value including salt and other brine products currently used by oil and gas operators for drilling and completion activities.

Veolia has agreed to build the complex under a turnkey contract and will operate it under a 10-year agreement. The contract contains performance guarantees including uptime availability, which considerably de-risks the project economics and reliability. The treatment facility is expected to be in service by the end of 2017, pending finalization of project logistics including regulatory permitting and construction.

Paul Rady, Chairman and CEO, commented, "Our concentrated acreage position in the core of the Marcellus and Utica Shale plays has enabled Antero to build the largest freshwater delivery pipeline system in the industry and we will now build the largest advanced wastewater treatment complex in Appalachia. These two solutions take the freshwater source to the well pad and then to full recycling. This significantly improves the safety and reduces the environmental impact of shale development by removing hundreds of thousands of water truckloads from the roads every year, and recycles and reuses the water rather than dispose of it. The solutions also provide Antero with a significant development cost advantage. The freshwater delivery and wastewater treatment projects are integral to the long-term sustainability of Antero's development of its two world class shale plays."

Additionally, West Virginia Governor Earl Ray Tomblin praised Antero's project, stating, "Antero's planned advanced wastewater treatment complex in Doddridge County is good for the environment and good for West Virginia's economy. This is a substantial capital investment that will create construction and long term operating jobs while also reducing the amount of fresh water that Antero withdraws from state waterways. I commend Antero for making a significant commitment to our state's economy and minimizing the impact of oil and gas operations on local communities."

Estimated Capital Expenditures for Advanced Wastewater Treatment Complex

Capital investment for the advanced wastewater treatment complex is estimated to be \$275 million, which includes site preparation and construction, byproducts processing equipment and five miles of water pipeline that will connect the Antero treatment facility to its existing fresh water distribution system.

Glen Warren, President and CFO, commented, "Based on Antero's current development plan and the resulting flowback and produced water, we expect the treatment facility to be approximately 50% utilized upon the in service date in 2017 and to ramp to full utilization within 36 months, excluding any potential third party volumes. Following the \$275 million buildout, and at full capacity assuming a \$4.00 intercompany fixed fee per barrel charge for water treatment, we expect the facility to generate \$55 to \$65 million in annual EBITDA on a standalone basis and excluding sales of potential commercial byproducts. Based on our current drilling plans, we expect the facility to generate attractive all-in cash on cash returns in-line with our midstream organic gathering and compression capital investments of 4-times to 7-times EBITDA. Finally, we believe that the facility will save Antero approximately \$150,000 per well on future completion costs when compared to historical costs for simple recycling and disposal of produced water."

Potential Water Business Drop Down to Antero Midstream

On July 9th, 2015, Antero Midstream Partners LP ("Antero Midstream") notified Antero of its intent to exercise its option to purchase Antero's water business and transaction negotiations between the parties are ongoing. If

Antero Midstream purchases Antero's water business, it is expected to enter into a 20-year water services agreement covering all of Antero's areas of operations in West Virginia, Ohio, and Pennsylvania, as well as any future areas of operation. The existing water services agreement with Antero would be included in the expected drop down of the water business. The water business will include the advanced wastewater treatment complex.

About Veolia

Veolia group is the global leader in optimized resource management. With over 179,000 employees* worldwide, the group designs and provides water, waste and energy management solutions that contribute to the sustainable development of communities and industries. Through its three complementary business activities, Veolia helps to develop access to resources, preserve available resources, and to replenish them.

In 2014, the Veolia group supplied 96 million people with drinking water and 60 million people with wastewater services, produced 52 million megawatt hours of energy and converted 31 million metric tons of waste into new materials and energy. Veolia Environnement (listed on Paris Euronext: VIE) recorded consolidated revenue of €24.4 billion* in 2014. Veolia group's website is located at www.veolia.com.

Regarding today's announcement, Klaus Andersen, CEO of Veolia Water Technologies Inc., stated, "Veolia's mission is 'Resourcing the World -- developing, preserving and replenishing resources'. We are pleased to partner with Antero on the advanced wastewater treatment complex, which brings environmentally sound solutions for both water management and resource recovery. This project shows that environmental stewardship can result in economic advantages, while maintaining high standards for social responsibility using unique technologies and operational services that provide a reliable and sustainable solution for flowback and produced water treatment."

Additionally, Steve Hopper, Executive Vice President of Veolia North America and Chief Operating Officer of its Industrial Business, said, "The guaranteed performance that comes with Veolia's operations and maintenance agreement helps reduce risk for Antero by ensuring successful operation of the water treatment plant. The combination of separate design and build and operations and maintenance guarantees provides a new level of performance and risk management that enables Antero to focus on their core business with the assurance that their produced water management needs will be met or exceeded."

(*) 2014 pro forma figures, including Dalkia International (100%) and excluding Dalkia France.

Antero Resources is an independent natural gas and oil company engaged in the acquisition, development and production of unconventional liquids-rich natural gas properties, as well as water logistics located in the Appalachian Basin in West Virginia, Ohio and Pennsylvania. The Company's website is located at www.anteroresources.com.

This release includes "forward-looking statements". Such forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond Antero's control. All statements, other than historical facts included in this release, are forward-looking statements. All forward-looking statements speak only as of the date of this release. Although Antero believes that the plans, intentions and expectations reflected in or suggested by the forward-looking statements are reasonable, there is no assurance that these plans, intentions or expectations will be achieved. Therefore, actual outcomes and results could materially differ from what is expressed, implied or forecast in such statements.

Antero cautions you that these forward-looking statements are subject to all of the risks and uncertainties, most of which are difficult to predict and many of which are beyond the Company's control, incident to the exploration for and development, production, gathering and sale of natural gas, NGLs and oil. These risks include, but are not limited to, commodity price volatility, inflation, lack of availability of drilling and production equipment and services, environmental risks, drilling and other operating risks, regulatory changes, the uncertainty inherent in estimating natural gas and oil reserves and in projecting future rates of production, cash flow and access to capital, the timing of development expenditures, delays in permitting and constructing the advanced wastewater treatment facility, the ability of Veolia to perform under its contract with Antero and the other risks described under the heading "Item 1A. Risk Factors" in Antero's Annual Report on Form 10-K for the year ended December 31, 2014.

Logo - <http://photos.prnewswire.com/prmh/20131101/LA09101LOGO>

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/antero-announces-60000-barrel-per-day-advanced-wastewater-treatment-complex-300130453.html>

SOURCE Antero Resources Corporation

Michael Kennedy - VP Finance, at (303) 357-6782 or mkenedy@anteroresources.com

Public Hearings Announced for EPA Air Rules Targeting Oil and Gas Sector

Today the U.S. Environmental Protection Agency (EPA) announced that it will host three public hearings in September regarding proposed Clean Air Act rulemaking actions that will affect the oil and gas industry. Two hearings will be held in Denver and Dallas on the same day, September 23, 2015. A third hearing is scheduled to be held on September 29, 2015, in Pittsburgh. The hearing in Pittsburgh will take place at the William S. Moorhead Federal Building downtown. For additional information about EPA's proposed rules, check out our [Administrative Watch: EPA Announces Clean Air Act Proposals Targeting the Oil and Natural Gas Sector](#).

Meredith Odatto Graham

Posted August 27, 2015

*As seen on shaleenergylawblog.com. Babst Calland's Shale Energy Law Blog provides timely legal and business information on issues impacting the energy industry, specifically natural gas development, as well as articles published by the attorneys of Babst Calland.

Court Rules That Gas Lease Was Not Forfeited

The Pennsylvania Superior Court ruled on Friday that an oil and gas lease was not forfeited by the failure of the operators to pay delay rentals. In *Dewing v. Abarta Oil & Gas Co.*, the landowners (the “Dewings”) executed an oil and gas lease that was owned by Abarta Oil & Gas Co. Inc., Talisman Energy USA, Inc. (“Talisman”) and Range Resources (“Range”, collectively, the “Operators”). The lease provided that delay rentals be paid for the primary term for the lease unless and until a well is drilled on the property or a well unit is drilled. The lease also stated that it “shall never be subject to a civil action or other proceeding to enforce a claim of forfeiture due to Lessee’s alleged failure to perform as specified herein, unless Lessee has received written notice of Lessor’s demand and thereafter fails or refuses to satisfy Lessor’s demand within 60 days from the receipt of the notice” (the “Forfeiture Clause”). The Dewings did not receive delay rentals for a period of time and sent notice of such failure to Talisman, which informed the Dewings that Range was handling the payment of delay rentals. The Dewings subsequently sent notice that the lease was forfeited to Range, and Range thereafter paid the delay rentals to the Dewings. The Dewings filed the underlying civil action, alleging that the lease had been forfeited and abandoned for failure to timely pay the delay rental. The Superior Court affirmed the trial court’s ruling in favor of the Operators, stating that although the Dewings had the right to seek forfeiture under the Forfeiture Clause, they did not prove that the Operators did not materially breach the lease. Citing a prior decision, *Linder v. SWEPI*, 549 Fed. Appx. 104 (3d. Cir. 2013), the Superior Court held that unless a contract contains a “time-is-of-the-essence” clause, the breach of the delay rental provision by making a late payment is not a material breach. Further, when a lease includes a 60-day cure period, it is evident that the parties intended to improve the chances of an out-of-court resolution to a breach caused by the late payment of delay rentals. Therefore, the Superior Court held that the Operators had not materially breached or abandoned the oil and gas lease under dispute.

Elena L. Rorabaugh

Posted September 9, 2015

*As seen on shaleenergylawblog.com. Babst Calland’s Shale Energy Law Blog provides timely legal and business information on issues impacting the energy industry, specifically natural gas development, as well as articles published by the attorneys of Babst Calland.



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Another Shining MLBC Moment



With our September meeting in Bridgeport came the return of our 50/50 charity raffle. Members once again showed the kindness of their hearts by donating to the Homer Lambert Kidney Transplant Fund. The family initiated the fundraiser in order to help defray the costs of medical expenses after a transplant that Medicare will not cover. When President Aaron Yost heard about the situation, he reached out to the executive committee for suggestions to help our friend in need. Past President, Anthony Farr quickly offered the idea for the proceeds from our next 50/50 be a donation to this great cause. As members and dinner guests were greeted at registration, they heard about our efforts and immediately contributed. We sold each and every one of our raffle tickets! Rob Lindsey also threw in a set of WVU football tickets and a parking pass for an auction. With the money from the raffle and the

auction, and the winner donating his winnings back to the fund, we were able to present Homer with \$700! Once again we came together and made a difference for someone special. Homer sent us a thank you letter and was so grateful for our gift. Thank you to everyone for all of the wonderful things you do to make our association shine.

Mr. Lambert is appreciative of the donation. A note from Mr. Lambert included these words “I wanted to say thank you, and the MLBC for supporting my fund raising endeavor to cover cost associated with my Kidney Transplant, not covered by insurance, your help is truly appreciated again thank you and the members that participated in the 50/50 drawing during the September Dinner Meeting in Bridgeport. “

Lori Naser

Director 2015-2016



2015 Annual MLBC Fall Charity Golf Outing

The Michael Late Benedum Chapter of the AAPL held its Annual Fall Charity Golf Outing benefiting Big Brothers Big Sisters Greater of Greater Pittsburgh at Valley Brook Country Club in McMurray, PA on August 10, 2015. Valley Brook offered a new array of sponsorship opportunities as well as three nines with a full 212 person field! Following golf, the MLBC held a cocktail hour and steak cook out for members and guests in the ballroom. With the help of our members, the MLBC and numerous sponsoring companies, we raised another \$30,000 for this great charity and have now presented \$130,000 in the history of this event to Big Brothers Big Sisters. Thank You to all who sponsored and attended!

Award Winners

Red/Blue Nines Blue/Gold Nines

1st Place (54) 1st Place (58)

Robert Starr Kurt Stephens

Brad Lowe Sean Denham

Chris Hagadorn Eric Mejia

Josh Hickman Jarred Detweiler

2nd Place (57) 2nd Place (60)

Kevin Pierson Caleb Ward

Travis Edmondson Ryan Bashour

Hayes Ogleby Nate Russell

Jimmy Chaffee Stephen Slaughter

Gold/Red Nines

1st Place (53)

Chris Carlson

Frank Zoracki

Steve Watson

Chris Dawso

2nd Place (56)

Sean Jasionowski

Curtis Norman

Torrey Sochacki

Nick Graysay

Skill Prizes

Closest to Pin 2 Red – Dave Richards Long Drive 7 Red – Brad Lowe

Closest to Pin 7 Blue – Jason Lucas Long Drive 2 Blue – Adam Cadle

Closest to Pin 6 Gold – Brian Poe Long Drive 5 Gold – Chris Dawso

A special thanks for all of our Sponsors for the event as well as the generosity of the MLBC and its members to helping make a great event and donate to a special charity. Also thanks to the many volunteers who helped the day go off without a hitch! We look forward to seeing all of you back next year!

2015 Fall Golf Outing Sponsors

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August 13, 2015

Mr. Aaron Yost
Michael Late Benedum Chapter
American Association of
Professional Landmen
PO Box 955
Bridgeport, WV 26330

Dear Mr. Yost:

On behalf of the children we serve, please accept my sincere thanks and appreciation for the Michael Late Benedum Chapter's gift of \$30,000.00 received August 13, 2015 in support of our one-to-one mentoring programs.

Because of donors like you, Big Brothers Big Sisters of Greater Pittsburgh is proud to celebrate 50 years of mentoring. The one-to-one relationships we continue to create and support are positively impacting thousands of children facing adversity in our region, along with their families, schools, and communities. Through your generosity, our agency is poised to build an even brighter future for our region – one where ALL children achieve success.

Thank you for investing in the power of mentoring. You help us Start Something BIG for local youth.

With true appreciation,

Jan S. Glick, MS
CEO

cc: Brittney Crookshanks

In accordance with IRS regulations, please note that no goods or services were given in exchange for this gift to Big Brothers Big Sisters of Greater Pittsburgh, Inc. Please retain this acknowledgment for your records.



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Marietta, Ohio

- Moderated by:** Irving B. Sugerman, Brouse McDowell, LPA
- 1:00 – 1:15 p.m.** **Introduction:**
Greg Delemeester, Department of Business & Economics, Marietta College
- 1:15 – 1:45 p.m.** **Keynote: Maintaining Career Readiness.**
Mark Acree, Independent Landman; representative, Michael Late Benedum Chapter of the AAPL
- 1:45 – 2:15 p.m.** **Participation Agreements – Isn't it About Time for a Model Form?** *Dorsey Roach, CPL, AAPL*
- 2:15 – 2:30 p.m.** **Break**
- 2:30 – 3:45 p.m.** ***The Legal & Financial Implications of a Down Market***

Kate M. Bradley, Marc. B. Merklin, Christopher F. Swing – Brouse McDowell, LPA

Terry Humphrey, The Centrus Group, Inc.
- 3:45 – 4:15 p.m.** **Panel Q&A: All Symposium Speakers**
- 4:30 – 5:30 p.m.** **Networking Reception**

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Jason	Zoeller	Babst Calland	Associate
Sean	Jasionowski	BOP Land Services	Active
William	Marcum	Columbia Pipeline Group	Active
Becky	Mathews	Contract Land Staff	Associate
Mario	Morelli	Earth Pipeline Services	Associate
Joseph	Gonzales	Independent	Active
Tina	Thomas	Marietta College	Associate
Eric	Gilmore	Self Employed	Active
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Alexander	Stover	SIMCON Oil and Gas Corp.	Active

New MLBC Members – September 2015

First Name	Last Name	Employer	Member Type
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Michael	Brown		Active
Kathy	Conboy	Bluetick, Inc.	Associate
Kaye	Presutti	Brown Resource Group, LLC	Associate
Cole	Dalesio	Contractor	Active
Jonathan D.	Lewis	Dawson Geophysical Company	Active
David	Ziegler	Dickie, McCamey & Chilcote, P.C.	Associate
Tim	Schultz	DPS Land Services, LLC	Active
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Joseph	Scaling	Larkspur Land Group	Active
Ashley	Wingard	Larkspur Land Group LLC	Active
Tiffany	Zetty-Miller	OGTA, LLC	Active
Benjamin	Gain	Professional Land Resources	Active
Stephen	Teel	Southwestern Energy	Active
David	French	Terra Services, LLC	Active

MLBC – QUESTIONS FROM THE FIELD



By Morgan Griffith, Esq., RPL

Dear Morgan and Andy:

I am working on a project in Ohio and I am finding a lot of new leases. I can't tell if the new leases are top leases, or if the old leases are done – and the new leases are active. So my question is does a lessee have to record a release of an expired or terminated lease in Ohio? Thanks – Stacy in Ohio

Hi Stacy in Ohio –

A lessee must record a release of a terminated or expired Ohio lease. According to the Ohio Revised Code 5301.09, whenever any [natural gas or petroleum] lease is forfeited for failure of the lessee, the lessee's successors or assigns to abide by specifically described covenants provided for in the lease, or because the term of the lease has expired, the lessee, the lessee's successors or assigns, shall have such lease released of record in the county where such land is situated without cost to the owner thereof.

However, don't jump to the conclusion that the "old" lease is active simply because you did not locate a recorded release. You should investigate the "old" lease – look for wells and production records, ask your lessors if they are receiving any payments, etc. If there are no producing wells and your lessor is not being paid (rentals or royalties), then it may be that the lessee simply failed to record a release of its lease.

Dear Morgan and Andy:

I've heard the term "cushion gas". What is that? JES

Hi JES -

Gas is stored in underground reservoirs. There are three principal types – depleted gas reservoirs, aquifer reservoirs, and salt cavern reservoirs. Cushion gas, also known as base gas, is the gas in the storage reservoir which provides the pressure necessary for designed withdrawals of the stored gas in a reservoir. It is the volume of gas that is intended as permanent inventory in the storage reservoir to maintain adequate pressure and deliverability rates throughout the withdrawal season.

Morgan Griffith is senior counsel with Columbia Pipeline Group in Charleston, WV. She can be reached at mgriffith@cpg.com or 304-357-3240. Andrew Graham is a partner with Steptoe & Johnson in Morgantown, WV. His email address is andrew.graham@steptoe-johnson.com. Andy's phone number is 304-598-8161.

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November 17 -18 Fundamentals of Land Practices
Optional RPL Exam – Pittsburgh, PA

November 18 CPL Exam only – Pittsburgh, PA

In the beginning

*Pathway to Professionalism
Chapter 1 - The AAPL Story.*

*Originally Published in the
American Association of Pe-
troleum Landman in June
1985.*

-Remember When Series-

Many common threads are found in the early landmen. These men, who drove across the land in unairconditioned automobiles and carried small portable typewriters to draft leases on the spot, had absorbed punches from the Great Depression and had survived. So maybe survival was a driving force in their lives. Talk to any of them, and the effects the Depression had on them soon surface.

Take George Foster Brown, first president of the American Association of Petroleum Landmen. "When I was first sent out," Brown said, "Sam Gladney, division manager for Sun Oil Company, told me that in dealing with a landowner you never wanted to promise him anything that you couldn't fulfill, and always to make sure that you could

go back and see him and talk to him. Well, that, along with always telling the landowner the truth, has been my philosophy."

Maybe that — knowing he tried to deal fairly with people — is why Brown, who lives in Winnsboro, buried deeply in the East Texas woods, can talk with so much fondness as he relives his early days as a landman. His voice is deep, rolling, and pleasant, like wind gathering. He and his wife, Jean, live in a house that sits on the banks of Lake Winnsboro. Sometimes you find early morning fog hanging high in the lush pines, and the smell and beauty of the dogwoods is always heavy.

Brown has graying, wavy hair. His hands are large and powerful looking, like he might have turned a day or two on the rigs. He looks like he could well be a character actor for films.

His father was a Baptist minister who, at one time, settled his family in Midland, Texas. There was quite a bit of oil business going on in 1925, but Brown did not notice it. He was working as the church janitor earning \$30 a month.

He was graduated from the University of Georgia in 1933 with a degree in economics and business administration. Times were tough. Thousands were standing in lines for every job opening when Brown came to Dallas to seek employment. He lived with a brother and sister-in-law and was fortunate to have two suits — one costing \$7.50 and the other \$4.50 — which his father had given him.

"You bet times were tough. It was the Depression, and there were thousands and millions in the same boat with me. Thank the Lord I wasn't in a soup line," he said.

Brown answered a multitude of "help wanted" advertisements

THE OFFICERS AND DIRECTORS of the AMERICAN ASSOCIATION OF PETROLEUM LANDMEN



Officers and directors elected at the first annual meeting in Fort Worth: front row l-r, Director James J. Frazier, Third Vice President Robert Barnard, First Vice President Miller Waggoner, President George F. Brown, Second Vice President Tillson D. Craft, Directors Frank Shackelford and W. F. Hanagan; second row, l-r, Directors Roy Larson, Paul Miller, Don Woodard, Rex Tarr, Curtis C. Reese, Elmer Hamilton, R. K. Summy, and Treasurer Owen Stevens; not pictured, Directors Emmet Wilson, Paul Pope, William Kleine, Frank Curtis, Jack Prothro, and Secretary Ernest S. Wells, Jr.

without success. Finally, he had gone to Continental Supply Company to check on a job. There were at least 125 men already waiting there. At 2:30 p.m. a company man appeared and asked how many of the 125 had turned in an application. Only five held up their hands.

"I hate to tell you this, but I only have two jobs left. They are minor, and I think I can fill those jobs with the applications we have. So if the rest of you will just leave," the man said sympathetically.

Nobody left. Brown said you could have heard a pin drop. He said he finally decided to leave, since he was one of those who had not turned in a job application.

The man doing the interviewing was impressed with Brown's honesty and courage. He said, "Wait a minute, I will interview you, too."

And that was how Brown got his first job in the oil business. He worked in the billing department for \$60 a month. It was here that he met his wife, and, after nearly two years, they talked of marriage even though he was earning only \$63 a month.

Marriage necessitated a larger income so he applied for a job with Sun Oil Company, and was hired at \$100 a month in the title records department.

"I got periodic raises, but I sure did want a field job. By this time our second child was on the way, so I decided I needed an extra job and took one, making 90 cents an hour, with Railway Express Company," Brown said.

He would get off work at Sun in the late afternoon, then change his clothes and report to the express company.

He loaded and unloaded packages — a job that ironically led him to become a landman.

One night some of the Sun executives were expecting a

package and came to the docks to check on it. They saw Brown, asked him what he was doing, and listened intently as he explained.

"They told me anybody who was willing to work that hard to help their family deserved a break," related Brown. "They said they were going to send me to the field. Soon I found myself headed for Florida with a nice increase in salary, an expense account, and a company car. I had become a landman."

Brown talked more recently about the necessary ingredients



Jack Prothro greets President George F. Brown as he steps off the train at Billings in 1956.



Executive Vice President Claud Fleet presents registration card No. 1 to Fort Worth Landmen's Club President A. T. Remington at the first AAPL annual meeting held April 28-30, 1955 in Fort Worth.

of a landman's personality. He said they were the same then as they are now.

"I don't know if I can put it into words, but you've got to like people. You've got to be able to talk to people, which means you have got to listen to them. You don't want to promise you are going to get production on their land — you give the odds and you're honest with them. You've got to like people, and leave them liking you," he said.

Brown has done that. He has also had many unusual experiences. He told about one area where he had worked in Florida. He had leased about 15,000 acres in this one field, and he lacked only the five acres smack in the middle of the area. Of course the owner refused to lease it.

"Naw, I just don't want to lease it," he told Brown one day after two hours of conversation.

"Well, what am I going to tell my boss? You tell me that!" asked Brown in an attempt to persuade the man.

The man looked Brown straight in the eye, stuck a hand-rolled cigarette in his mouth, lighted it with a wooden kitchen match and said, "You just tell him that this five acres belongs to me, and I don't have to lease

it if I don't want to." Brown laughed. "So that's what I did, and my boss laughed and said he didn't blame the man at all."

Probably, the man also was left with a fondness for Brown. There have been many people like that. A lot of them live in the Panhandle of Texas where Brown ranged for thousands of miles when he was home-based at Amarillo. Those ranching people impressed Brown.

He told about a rancher with whom he had been trying to negotiate a lease. There had been no rain on his land for over a year, and he was having to buy feed for his cattle. That meant he was spending a chunk of money.

One day Brown asked him: "Bud, do you reckon it is ever going to rain?"

Unflinching, the rancher replied: "Well, George, it always has."

That philosophy impressed Brown. He incorporated it into his own philosophy and decided never again to worry about the things that you *know* are going to happen. "You know, I signed that man and five members of his family. Today, I can still go up there and hunt doves on that ranch."

Experiences like that were

what made the job so interesting to Brown and men like him. But as he continued in his business as a landman, he and many others who were members of local landmen associations throughout the country dating back to 1938, began to see a need for a national association.

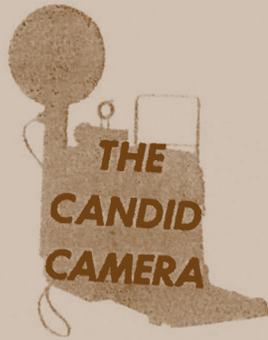
"Why was it important? Well, there is strength in numbers, and we needed to stress that we were professionals," said Brown.

So early in 1954, a group of landmen met in Denver to discuss the need for a national landmen's association. In addition to Brown, who was then stationed with Sun in Amarillo, attending were:

Robert E. Barnard, Carter Oil Company, Denver; A. S. Berger, Sun Oil, Denver; J. T. Bishop, Skelly Oil Company, Casper; S. W. Blount, III, Argo Oil Company, San Antonio; Tom Coleman, Cities Service Oil Company, Roswell; Tillson D. Craft, Continental Oil Company, San Antonio; James J. Frazier, Stanolind Oil & Gas Company, Jackson; R. L. Healy, Ohio Oil Company, Salt Lake City; R. C. Kay, Independent Producer, Amarillo; Roy E. Larson, Stanolind Oil & Gas



One of AAPL's predecessor groups, the Mid-Continent Oil Scouts and Land Men's Association, held its annual convention barbeque at the W. E. Brown farm near Tulsa in May 1930.



First annual meeting delegates
A. T. Remington, John V. Melton,
and Don Woodard.



The roving candid camera catches, above l-r,
Ernest S. Wells, Jr., Joe F. Gibson, John H.
Folks, J. H. Marsh, and Lester L. Cline.
Above that, Kingdon R. Hughes, Roy E.
Larson, Robert M. Garst, and Robert L.
McCamey.



At right, John Allen, J. H.
Dalton, and Edwin P. Davis.



Landmen from throughout the U.S. line up to register for the first
AAPL annual meeting April 28, 1955 at the Hilton Hotel in
Fort Worth.

Company, Tyler; John D. Nunn, Ashland Oil & Refining Company, Billings; Owen F. Stevens, Rogers Oil Company, Scottsbluff, Nebraska; Glen St. Aubin, Continental Oil Company, Casper; E. C. Vopat, The Texas Company, Denver; and Joe B. Morris of Denver.

Meetings were held throughout the year. Response to forming a national association was growing. Finally, a copy of a proposed constitution was mailed with a letter of invitation to landmen in January 1955. By the end of February of that year, 601 landmen had pledged affiliation with the national organization. The membership, restricted to salaried landmen, represented more than 200 oil companies from 21 states.

That number continued to climb until by the time the first annual meeting opened on April 28, 1955, in Fort Worth, the spanking new American Association of Petroleum Landmen had 1,006 members. There were 500 in attendance.

Brown was nominated and elected the first president. In his address, he said: "We now have the nucleus of what will eventually be one of the finest associations in the oil and gas industry. Although our membership is now in excess of 1,000, I do not believe we have more than 30 to 35 percent of the salaried landmen in the United States affiliated with the American Association of Petroleum Landmen. I think our goal prior to the 1956 annual meeting should be a membership of not less than 1,800, and I pledge you my utmost efforts to attain that goal."

Brown told the delegates that it would take many days of hard work to attain the place of

respect and recognition from industry that was justly the landman's. And if the association was to survive, he said everyone must strive together to attain the goals to which they had been challenged by Hamilton Rogers who gave the keynote address.

In that speech, Rogers, president of Rowan Oil Company in Fort Worth, had said that the members' welfare as landmen could not be disassociated from the general welfare of the oil and gas industry in its entirety. He also said that American industry and commerce could thrive and grow only in a governmental climate which afforded a maximum of protection to free enterprise and individual initiative.

Then Rogers issued a warning: "This is your first annual meeting. If it has been organized for selfish gain, it is doomed to failure. If the association is operated as a disguised form of union activity to better working conditions, you might as well fold your tent and go home now. If you basically have in mind minimizing the value to the oil industry of other specialized fields of knowledge, such as geology, engineering, geophysics or law, the modicum of success you achieve will be short lived. We had better take stock — make an inventory of ourselves and our shortcomings — before we try to catch the other fellow with his pants down," charged Rogers.

He challenged the new group: "But if the primary goals of the association are to improve the standards of landmen generally, to generate a working knowledge of the many problems which confront our industry, and to develop leadership — and through this leadership combat

the economic illiteracy which now threatens to regulate, control, and socialize the oil business — then, my friends, you have accomplished a goal which will help everyone in America — a goal worth achieving — and you will have demonstrated to industry that trained landmen make capable leaders," said Rogers.

It was, indeed, a fiery speech. And it did, indeed, trigger loud and resounding applause from the members. Brown went home brimming with enthusiasm.

"You know, before the meeting was held, when I found out they were going to nominate me as president, I had felt very honored. But I had told them that Sun was paying my salary and that I would have to check with my bosses before I could consider taking it," said Brown.

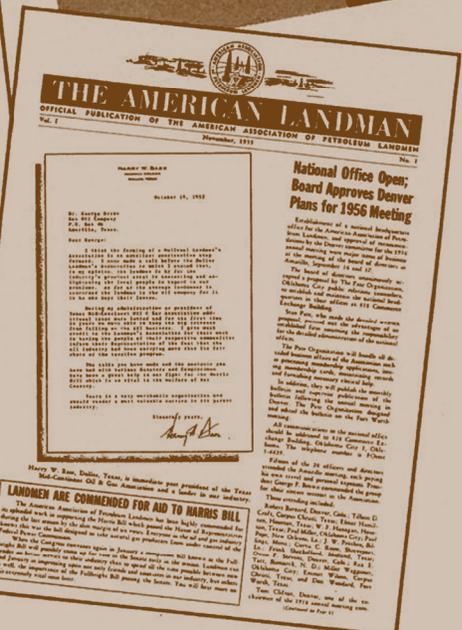
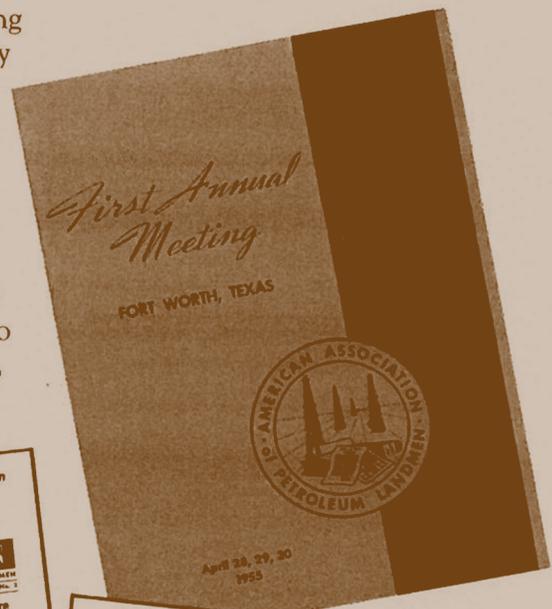
He explained that proposal to Jack Pew, vice president of Sun, over lunch at the Dallas

Petroleum Club. He told Pew how much time he would probably have to spend and how much traveling he would have to do. Pew's approval came quickly. "Well, George, I think it is an honor and something that you landmen should do. And, if you are elected president, anytime you are invited to speak to a group of landmen anywhere in the United States, I want you to go and do it at Sun's expense," Brown related from Pew.

With that blessing, he



The American Landman, a four-page newsletter that was handled primarily by Miller Waggoner, was AAPL's first regular monthly publication. The program for the first two annual meetings were published after each meeting and carried speeches, photographs, summaries of events, and listings of delegates.



assumed the presidency. It was an office he said he had not sought and one that was new to him.

"The only other presidency I had ever held was being president of my Sunday school class when I was a youngster," he said.

The job of being the first president of the AAPL would demand much from Brown. During that first year, he would cover more than 20,000 miles, visiting 20 out of the 27 local associations across the nation. He was trying to promote interest and pride in the national association.

He faced opposition. Some of the local associations said they did not need a national association. But Brown was not dismayed by this. He faced many similar negative views in corraling leases. All landmen had. That, at least, gave them something in common to talk about. The first year moved ahead.

It would be a struggle. Claud Fleet, hired as the first executive vice president, recalled just how much of a struggle it was.

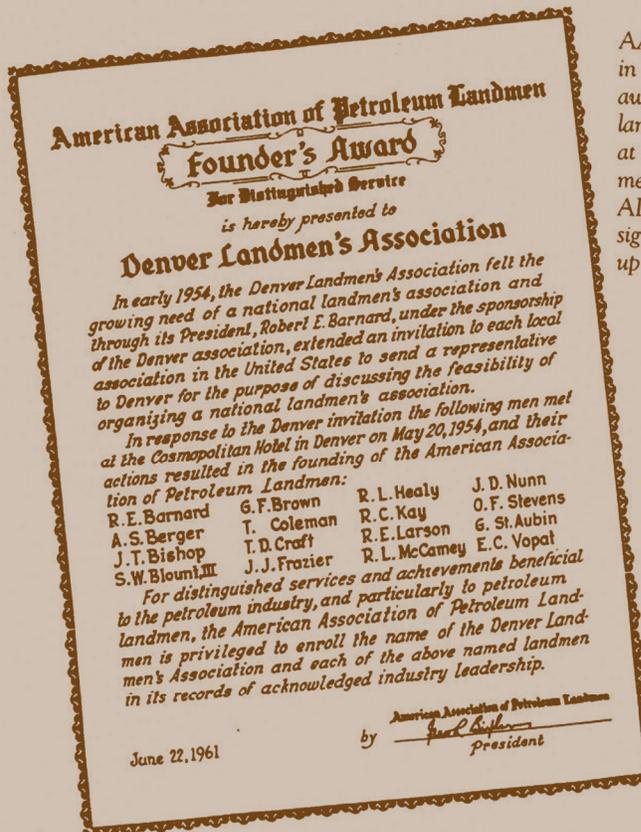
"In those early days, we were a well motivated but not a clearly defined organization. At first the organization was just a filing cabinet in the corner of someone's office. Finally, Hamilton Rogers said that was not the way to do it. They hired me and I put some 75,000 miles on my Chevy that first year. Oh yes, we did get us an office too," he said gratefully.

Now AAPL had its own place to put its filing cabinet.



Somewhere between that or-
1954 and the first annual meet-
founders had to come up with a name and an emblem that would symbolize the new-found national unity of landmen. At first the group favored the National Landmen's Association, but they later settled on the American Association of Petroleum Landmen. Former Montana APL President John Nunn was acquainted with a young attorney in Billings, James M. Haughey, who was equally talented as an artist. Haughey was commissioned to create a design that incorporated the tools of the profession — lease form, map, and records and law books — which was set against a fertile field marked by progressive lines that reach to the horizon and beyond. The symbol of the profession was appropriately encircled with the letters that formed the organization's name.

Haughey worked for a brief period as a landman with Carter Oil Co. and today is a partner in the Billings law firm of Crowley, Haughey, Hanson, Toole & Dietrich. His contribution to AAPL's birth was rewarded with an honorary membership in 1955, the same year he joined the Rocky Mountain Mineral Law Foundation which he went on to head as president in 1957-58. Shortly after that he became a member of the Montana Legislature (1961-65), the Montana Senate (1967-71), and Senate majority leader (1969-71). Besides his legal society affiliations, he has served in leadership capacities in the American Watercolor Society and the American Artists Professional League, and has won numerous awards and honors for his artistic talent and achievements.



AAPL honored its founders in 1961 with a special award presented to the 16 landmen who were present at the initial formation meeting and to the Denver APL which played a significant role in setting up that first meeting.

MEMBERSHIP INFORMATION

Michael Late Benedum



“The Great Wildcatter”

The MLBC membership application is located on the website at www.mlbc-aapl.org. Please check your information on the website prior to submitting your renewal. The MLBC website has an updated version of the membership listing. Please use this resource if you can not find yours or others information in the directory. Please report any errors or omissions to Tara White at twhite@mlbc-aapl.org.

Notice of the application(s) of all potential Chapter members shall be published in the next regularly scheduled monthly Chapter “Takeoff” newsletter. Active members shall have the opportunity during for a period of thirty (30) days following the first publication to object to the potential members’ application. Such objections to membership approval may be submitted to any member of the Executive Committee and

shall be in writing. The Executive Committee shall take any such objection under counsel in the next regularly scheduled monthly Executive Committee meeting. A decision to accept or reject the membership application shall be determined by a majority vote at such meeting. The Executive Committee shall notify the applicant in writing of rejection.

Application for membership in the Chapter shall be subject to the approval by a majority vote of the Executive Committee at a regularly scheduled meeting, after the aforementioned thirty (30) day newsletter publication period, and shall require the signed approval by the acting President of the Executive Committee, as evidence of the Committee’s approval. Names of any and all newly approved members shall be read at the following regularly scheduled general meeting of the Chapter.



MLBC WEBSITE

If you experience any problems using the website or if you have any suggestions, please contact Jeremy Preston via e-mail at JPreston@eqt.com.



JOB BANK

The direct link for MLBC Job Bank is www.mlbcjobbank.com. If you have any questions, please contact Jeremy Preston via e-mail at JPreston@eqt.com.



PHOTO ALBUM

We would like to share our Photo Album with you to show you what MLBC has been doing throughout the year. The direct link for MLBC Photo Album is www.mlbc-aapl.org/VPhoto.php.