

# The Takeoff



News for Landmen

Published by the Michael Late Benedum Chapter of AAPL

April 2012 Issue



MLBC-AAPL  
3945 Forbes Ave., #451  
Pittsburgh, PA 15213

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## **MLBC Charity Golf Outing**

**Thursday, May 10th, 2012  
Oglebay Resort's  
Palmer Course**

**Benefiting the  
WVU Children's Hospital**

## **The Presidential Address**

I hope you were present for our last meeting in which the MLBC membership hosted AAPL President Jack Richards. This was the President's annual visit to the MLBC. It was a pleasure to hear from Jack and review the exciting times the AAPL and our profession are experiencing. Remember, membership in AAPL entitles you to access to the Landman and Landman II magazine, access to exclusive "Members Only" sections of the AAPL website and discounts to AAPL courses, seminars and

social events. That coupled with many social and networking events makes an AAPL membership worthwhile.

For months now, I have been observing the influx of new members as our association grows. You see it every month as between 25 and 60 new members names are read. Among the new land professionals, we see people of both genders and various ages, races and nationalities. Entering our ranks are people with a wide variety of back-

Cont.

## **EXECUTIVE COMMITTEE**

### **President**

Mark A. Acree, CPL  
Noble Energy, Inc

### **Vice President**

Richard B. Robb  
Vantage Energy

### **Secretary**

Charles E. Heilmann, CPL  
EQT Production

### **Treasurer**

Cynthia L. Torbeck, CPL  
Hawkeye Research

### **Sergeant-At-Arms**

Rex Cecil Ray  
EQT Production

### **Director**

Darryl H. Griwatz, CPL  
Honor Resources

### **Director**

John Kimbleton, CPL  
Chesapeake Energy

### **Director**

Aaron R. Yost, CPL  
Mason Dixon Energy

### **President Emeritus**

James B. McPherson, CPL  
PDC Energy

### **Regional Director**

Arnold L. Schulberg, CPL  
Huron Land Services, LLC



## The Presidential Address



Mark A. Acree  
MLBC President  
2011-2012

grounds in the professional and vocational arenas, as well as those with various levels of education. It doesn't take much to see that being a land professional is a cross-discipline multicultural opportunity and has no boundary on gender or education. What it does take is a strong willingness to learn, broaden your base of experience and desire to build a career.

In our profession, there is no substitute for experience. While a few people entering this profession have a college degree in Petroleum Land Management or Energy Management degree, many have no formal education related to what encompasses land work. Those with higher education may be exposed to subject matters that provide helpful insight into business and legal issues, but won't substitute for actually performing the function. Don't get me wrong, having one or more college degrees, masters or juris doctorate can be very beneficial, but what we learn through actual work experience in the courthouse, in the field and through direct dealings with others is really what provides the groundwork for what we do as a profession. Negoti-

ating is barely scratched in college, but is an essential part of most Landmen's daily activity. We learn negotiating techniques through various methods, some in educational workshops and seminars, but most of it is real life, face to face experience. Maybe that's why many people believe we are really salesmen, selling both our company and the product we provide.

Experience can be beneficial in many ways. It is good for your career, as well as your personal development. Just think of the things you have and will learn in your career. Even if this experience takes you outside of your current position or this industry, the information, knowledge and experience you have gathered will always be valuable. You have heard the expression, "knowledge is power", well "experience can either make you or break you. Nonetheless, it becomes a part of who you are." Experience and knowledge is



*"Experience can be beneficial in many ways. It is good for your career, as well as your personal development."*



## The Presidential Address

what you make of it. The best parts further us, while the worst parts provide valuable lessons.

As I have mentioned in past messages, you should always continue to further your knowledge and experience through many avenues of personal development. MLBC, AAPL, oil and gas industry organizations, as well as many related industry and professional organizations provide valuable tools, insight and education on issues. For those of you seeking higher education through collegiate resources, keep up the good work. Make sure to take advantage of all resources at your disposal to further your knowledge and experience. Don't be afraid to speak up in class either. Your experience can be insightful and knowledge for others also.

I look forward to seeing you at the next meeting. For those of you that are not golfers, please look into signing up for the EMLF seminar which occurs on Thursday and Friday. Day one of the seminar is our golf outing. For those that will be golfing, get your checkbook and remember this is a charity event benefiting the West Virginia Children's Hospital.

Until then, be safe, productive and happy in what you do each day.

Mark A. Acree  
MLBC President  
2011-2012

*“Make sure to take advantage of all resources at your disposal to further your knowledge and experience.”*

## Treasurer's Report



Cynthia Torbeck reports the bank balance is 104,066.58. There are no outstanding bills.



## AAPL Regional Director's Report



Arnold L. Schulberg  
AAPL Regional Director

San Francisco. The City by the Bay that has inspired so many songs. Everybody knows one: the pop standard “I Left My Heart in San Francisco”, the hippie classic “San Francisco (Be Sure to Wear Some Flowers in Your Hair)”, Journey’s “Lights” and Otis Redding’s immortal “(Sittin’ on) The Dock of the Bay”, just to name a few.

Come see what has given rise to these wonderful songs by attending the American Association of Professional Landmen’s 58<sup>th</sup> Annual Meeting from June 13-16, 2012. To take in the splendor of the city, there is a full slate of tours, including city tours on bus or on a Duck (amphibious vehicle), and specialized tours of Alcatraz and Haight-Ashbury. There are also social events as part of the Annual Meeting including receptions, a prayer breakfast, luncheons and evening events, including the President’s Ball.

For sports enthusiasts, there is a 5K run, a golf tournament, sailing or kayaking on the Bay or the opportunity to see a baseball game at AT&T Park, home of the San Francisco Giants. If you’re looking for educational opportunities you can earn up to 18 continuing education credits by attending seminars covering a wide range of topics.

Registration seems certain to top last year’s record attendance in Boston so make sure you sign up soon. Discounted registration ends on May 4. After that, registration is at full price, whether online or onsite. Follow this link for more information from the AAPL website: <http://www.landman.org/events/annual-meeting>

Come see the one and only Golden Gate Bridge and enjoy the beauty of this unique city that just might set your own heart to singing.

### Join AAPL!

To apply for AAPL Membership, visit website [www.landman.org](http://www.landman.org)





## Secretary's Report



**M**LBC held an Executive Committee Meeting on Thursday, March 8, 2012 at Bella Sera Banquet Center, Canonsburg, PA 15317. I want to thank

Cindy Torbeck and Anthony Farr for stepping in at the last minute and taking the minutes of the last meeting. The agenda for upcoming meetings, educational events, spring and fall golf outings, and proposed 2012-2012 meeting locations, were discussed.

Remember you can update your membership information online, simply access our website (Via the website or one of our "Apps")

and enter the "Members' Area."

The May dinner meeting will be held at the Wheeling Island Hotel & Casino following the Oglebay charity golf outing with social hour at 5PM and Dinner at 6PM. Registration for the dinner meeting is \$50.00 and includes dinner, speaker and golf awards presentation. Registration will close on May 8th.

Be sure and check out the new online MLBC Apparel Store and the new Membership App.

*Chuck Heilmann*  
MLBC Secretary

## Education Report



**I**n last month's presidential address Mark Acree encouraged us to

"contemplate the value of education and professional development to you, your company, and your career". If each of us, across the board, would reflect on how important and beneficial the education events that the MLBC offers to our industry then our events would be sold out. Each firm that is in any way related to our group should be encouraging every employee and contractor to attend these events. The next event that will be extremely beneficial to all that attend is coming up next month. May 10<sup>th</sup>-11<sup>th</sup> will be the EMLF joint seminar "Resolving Title Issues

in Shale Development" at the Wheeling Island Resort. The seminar will focus on intermediate and advanced issues to include standards for reasonable and diligent searches; resolving ownership and development issues, particularly those peculiar to horizontal and directional drilling; seeking solutions where gaps in the chain of title exist or where owners may be missing; analyzing impediments to development where co-

*MLBC's next meeting is scheduled on Thursday, May 10, 2012 in Wheeling, WV*



tenancies exist and less than one hundred percent of the owners can agree on development; transfers of leases and the investigation necessary to determine the viability of existing leases; evaluating liens, understanding tax titles, assessing the regulatory environment for Marcellus development, pooling and unitization, and Dormant Mineral statutes. The analysis under each of these topics will include the laws in the four-state region encompassed by the Marcellus Shale and Utica formations: New York, Pennsylvania, Ohio and West Virginia. If you are interested in attending please visit the MLBC website for more information.

Also the University of Bradford will be having a Landman training course on the 18<sup>th</sup> – 20<sup>th</sup> of May. Topics to be covered include geology of oil and gas, upstream and downstream of a lease, oil and gas real estate law, understanding contracts, titles and abstracts, and landowner negotiations. You can access information from the MLBC website about this event. Let's encourage our peers and spread the word about the educational opportunities available and continue building an industry full of trained professionals!

Anthony Farr  
Education Chairman

### ***May 2012 Sponsors***

***Adkins & Associates Land Services, LLC***

***Arnie Schulberg***

***Chesapeake Energy***

***EQT Production Company***

***Huntley & Huntley***

***Jackson Kelly, PLLC***

***Red Sky Land, LLC***

***S&A Property Research***

***Smith Land Services***



### April 2012 AAPL Presidential Update Photos





# Appalachian Basin JOB BANK

## Looking for a Job?

Are you looking for a job or maybe even just a better opportunity? Finally there is a place that can better assist you to find the job/opportunity you've been searching for!

## Looking for Resumes of Job Seekers?

Is your company looking for an experienced Landman or Abstractor? Thanks to the MLBC Job Bank you no longer have to waste time and money with local newspapers placing costly ads that reach no one and run according to THEIR schedule. Finally an opportunity to target the local experienced individuals you are looking for! Here you can post your job opportunities 24/7 - when YOU need them! ALL AT NO COST TO OUR MEMBERS!

## Direct Link from MLBC- AAPL website

It's so easy! Visit [www.mlbcjobbank.com](http://www.mlbcjobbank.com) today and log in using your current MLBC username and password. The Job Bank is also accessible from our homepage at [www.mlbc-aapl.org](http://www.mlbc-aapl.org). Just click on the "MLBC Job Bank" on the left or simply click "Employment" under the Featured Segments.



## 2012 AAPL Regional Events

<u>Date</u>	<u>Event</u>
May 3rd	Principals of Land Practices /RPL Exam Pittsburgh, PA
May 22nd	Joint Operating Agreement Seminar Pittsburgh, PA
June 8th	Working Interest and Net Revenue Interest Washington, PA
October 10th-11th	The Appalachian Land Institute Pittsburgh, PA
November 30th	Oil and Gas Titles Workshop Pittsburgh, PA

## 2012 MLBC Meeting Schedule

<u>Date</u>	<u>Location</u>	<u>Topic</u>	<u>Speaker</u>
May 10, 2012	Wheeling Island Hotel Wheeling, WV	Joint seminar with EMLF and MLBC Charity Golf Outing	Seth Wilson
June 7, 2012	Bridgeport Conf. Center Bridgeport, WV	Introduction of new officers GSC Scholarship Update & Award	
July 12, 2012	Eaglesticks Golf Club Zanesville, OH	TBD	
August 16, 2012	Gateway Clippers Station Square Pittsburgh, PA	Social/Networking	

## Upcoming Professional Development Event

### Spring Landman Program at Pitt Bradford

The University of Pittsburgh at Bradford is offering a Spring Landman Training for people interested in becoming a landman and for those professionals who want a better working knowledge of the landman business on Friday, May 18-20. For more information, please visit our website at [www.mlbc-aapl.org](http://www.mlbc-aapl.org).

## Memberships

The MLBC membership application is located on the website at [www.mlbc-aapl.org](http://www.mlbc-aapl.org). Please check your information on the website prior to submitting your renewal. The MLBC website has an updated version of the membership listing. Please use this resource if you can not find yours or others information in the directory. Please report any errors or omissions to Tara White at [twhite@mlbc-aapl.org](mailto:twhite@mlbc-aapl.org).

## April 2012 — New Members\*

First Name	Last Name	Employer	Member Type
Phil	Depofi	Independent	Active
Greg	Ivers	Independent	Active
Patrick	Morrison	Abstract WV	Active
Jeanne A	Merica	Abstract WV	Associate
Christopher	Read	Abstract WV LLC	Associate
Michael	Blare	AbstractWV	Associate
Daniel	Nabuda	Brighton Resources, Inc.	Active
Brett	Whiting	BSCC Abstracting, LLC	Associate
Peter	McDonald	CNX Gas	Active
Joe	Novotny	Derow Enterprises	Active
Brooke	Glover	Derow Enterprises	Active
Christopher	Glover	Derow Enterprises, LLC	Active
Justin	Schmotzer	DPS PENN	Active
Ryan	Houck	DPS Penn	Active



First Name	Last Name	Employer	Member Type
Rebecca	Miller	DPS Penn	Active
Justin	Knopp	Energy Corporation of America	Active
David	Grubb	EQT Production	Associate
Richie	Campbell	EQT Production	Active
John	Bradley	EQT Production	Active
Pamela	Sykes	EQT Production Company	Associate
Douglas	Johnson	EXCO Resources, Inc	Active
Andi	Long	Flying W Research, Inc	Associate
Jeffrey	Long	Flying W Research, Inc	Associate
Gregg	Martin	GLM Resources, LLC	Active
Steve	Lamp	Hawkeye Research Inc	Active
Billy	Cottrill	Hawkeye Research Inc	Associate
Andrew	Bottolfson	Hawkeye Research Inc.	Active
Lacy	Dodd	Hawkeye Research Inc.	Active
Michael	Pryor	Honor Resorces	Associate
Jason	Henderson	Honor resources	Active
Jessica	Swisher	Honor Resources	Associate
Paula	Workman	Honor Resources	Associate
Tonja	Cutright	Honor Resources	Associate
Jesse	Zirillo	Mason Dixon Energy, LLC	Associate
Anthony	Capp	Mason Dixon Energy, LLC	Associate
Savanna	Hardy	Mason Dixon Energy, LLC	Active
Debra	Scott	Mason Dixon Engergy	Active
Ashley	Green	Professional Land Resources	Associate
David	Cutlip	Professional Land Resources, LLC	Associate
JD	Mann	Professional Land Resources, LLC	Associate
Jordan	Adkins	Range Resources	Active
Chris	Elswick	Steptoe & Johnson PLLC	Associate



\* Notice of the application(s) of all potential Chapter member(s) shall be published in the next regularly scheduled monthly Chapter "Takeoff" newsletter. Active members shall have the opportunity during for a period of thirty (30) days following the first publication to object to the potential members' application. Such objections to membership approval may be submitted to any member of the Executive Committee and shall be in writing. The Executive Committee shall take any such objection under counsel in the next regularly scheduled monthly Executive Committee meeting. A decision to accept or reject the membership application shall be determined by a majority vote at such meeting. The Executive Committee shall notify the applicant in writing of rejection.

Application for membership in the Chapter shall be subject to the approval by a majority vote of the Executive Committee at a regularly scheduled meeting, after the aforementioned thirty (30) day newsletter publication period, and shall require the signed approval by the acting President of the Executive Committee, as evidence of the Committee's approval. Names of any and all newly approved members shall be read at the following regularly scheduled general meeting of the Chapter.

MLBC-AAPL  
3945 Forbes Ave., #451  
Pittsburgh, PA 15213



*Michael Late Benedum*



**"The Great Wildcatter"**

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**We are on the web!**  
**[www.mlbc-aapl.org](http://www.mlbc-aapl.org)**

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## MLBC WEBSITE

If you experience any problems using the website or if you have any suggestions, please contact Jeremy Preston via e-mail at [JPreston@eqt.com](mailto:JPreston@eqt.com).

## JOB BANK

The direct link for MLBC Job Bank is [www.mlbcjobbank.com](http://www.mlbcjobbank.com). If you have any questions, please contact Jeremy Preston via e-mail at [JPreston@eqt.com](mailto:JPreston@eqt.com).

## PHOTO ALBUM

We would like to share our Photo Album with you to show you what MLBC has been doing throughout the year. The direct link for MLBC Photo Album is [www.mlbc-aapl.org/VPhoto.php](http://www.mlbc-aapl.org/VPhoto.php).

## 2011-2012 Committee Chairs

Certification	James E. Talkington, Jr., CPL/ESA	<a href="mailto:jeta@frontier.com">jeta@frontier.com</a>
Membership	Jeremy D. Preston	<a href="mailto:jpreston@eqt.com">jpreston@eqt.com</a>
Meeting Coordinator	Rich B. Robb	<a href="mailto:RichardRobb@vantageenergy.com">RichardRobb@vantageenergy.com</a>
Education	Anthony Farr	<a href="mailto:AFarr@HawkeyeResearchInc.com">AFarr@HawkeyeResearchInc.com</a>
Historian	Frederick J. Kent, CPL	<a href="mailto:KentFrederick@Hotmail.com">KentFrederick@Hotmail.com</a>
Ethics	Carol Hoch	<a href="mailto:carol.hoch@cabotog.com">carol.hoch@cabotog.com</a>
Finance	Mark Acree, CPL	<a href="mailto:macree@nobleenergyinc.com">macree@nobleenergyinc.com</a>
Meeting Sponsors	Rex Cecil Ray	<a href="mailto:cray@eqt.com">cray@eqt.com</a>
Website	Jeremy D. Preston	<a href="mailto:jpreston@eqt.com">jpreston@eqt.com</a>
Photography	Britney Robinson	<a href="mailto:brobinson@mdenergy.com">brobinson@mdenergy.com</a>



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**MICHAEL LATE BENEDUM CHAPTER**  
American Association of Professional Landmen