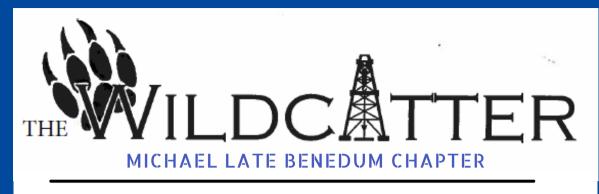
VOL.4 ISSUE 1 | 2023



AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN



Members of the MLBC and their families gathered at the Wisp Resort for the Winter Social.

INSIDE THE ISSUE:

2023 Winter Social and MLBC 2022 Recap



INSIDE THE

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LETTER FROM THE PRESIDENT



MLBC PRESIDENT, JUSTIN NIXON

PEEL THE ONION

If you have ever bought leases or negotiated other oil and gas agreements, you are no stranger to unreasonable people. You know the ones I'm talking about - the landowner that thinks his 0.75 acres of surface disturbance, two ridges away, on a hillside six degrees shy of being called a cliff, is worth a quarter million dollars; the landowner that will sell you the 50' long road right-of-way you need on the edge of his land, but only if you agree to do \$300,000 worth of dirt work and repair to his cattle pond; or, the attorney that perpetually demands more and more and more, who's lease addendum would cause a termination of the lease if you sneezed too hard, who drags the negotiations out so long that either the operator walks away from the deal (costing his clients the lost income) or forces the operator to give in, but avoid this attorney's clients at all costs in the future (costing those future clients an opportunity for income).

Don't get me wrong. I'm not talking about being shrewd or taking advantage of one's leverage in a negotiation to get a good or even great deal. I'm talking about the ones that go too far – the ones that "lose sight of the forest for the trees," so to speak, and let their pride overwhelm their good sense. It can be frustrating and stressful to deal with those types. So, what do you do? Is there a better approach with such folks that can lead to an equitable agreement? One that everyone can live with? I'm sure if we all put our heads together, we could come up with a hundred different approaches to the situation. For the sake of brevity, here are four strategies that I've seen work over the years.

First, peel the onion. What's the real issue or the thing that's really bothering them? More often than not, the real reason won't be apparent - you have to dig for it. Sometimes, even they don't realize what it is until you bring it to the surface. Ask questions like, "What is it that really bothers you about _____? Have you always felt that way about _____? What changed your mind about it? Why do you think this is worth that much money?" Try to be understanding and really listen. It may be a simple misunderstanding. It may be that they were offended by someone before you. It may be that they've been given bad information from someone who likes to exaggerate their own deals. Maybe they've been given unrealistic expectations by someone without a lot of experience. Whatever the root-problem, the more quickly you find out what it is, the more quickly you can address it and keep things moving.

Second, take away their home-court advantage. Quite often, someone that's terse or rude by email or phone will change their tune when you meet them in person. If that doesn't work, get them in front of others – ideally, their spouse. The farmer that cusses you into the ground out in the field probably won't do that in front of his wife. You may find a person to be more reasonable when they're held accountable for their words. The same goes for an attorney. Are they really taking your offers back to their client and letting the client make the decisions, or are they just negotiating as if it were their own property?

Sometimes, attorneys can get stuck in "win mode" where they'll only settle for crushing the other side (that being you). Ask for a meeting with them AND their client. If you can make that happen, you may find their tune will change. For all you know, the client is reasonable person and would have signed two offers ago.

Third, change the perspective. Rather than frame it as a competition, make the problem a joint problem. Frame the issue as a common problem that you're going to help them fix or solve. If you can get them to see that you are on their side, they may be more inclined work with you. Whatever reason is keeping you from giving in to their demands, make them see it as something that you are both fighting. Make them see it for what it really is – something out of your hands, something you may not have any control over.

Lastly, walk away with a clean conscience. Always be courteous, thank them for their time, and be respectful. That way, you leave the door open for them to change their mind, soften their stance, or listen to reason. Otherwise, if they walk away offended by you, you'll never close the deal. Of course, it's not easy to be kind to someone who's being a jerk but, keep in mind, you never know what may be going on in their life or behind the scenes. Everyone has a bad day and that could be a big factor in their dealings with you. Give them the benefit of the doubt. Treat them like you'd want to be treated if you were going through whatever it is they're going through.

Hopefully, with the right approach, you may find a way to get a deal done that makes all parties happy. However, and unfortunately to say, some people just aren't reasonable and you won't be able to close 100% of the deals you make over your career. But, if for some reason you manage to make that happen, please do us all a favor – write a book about it! You'll sell a truckload.

Stay safe, work hard, and don't be a stranger.

-Justin

2023 MLBC CORPORATE SPONSORS



PLATINUM





GOLD

















BRONZE









2023 CORPORATE SPONSORSHIP LEVELS

PLATINUM: \$5,000 PER YEAR

- Logo on the corporate sponsor board at every meeting along with the meeting sponsor board (virtually or in person).
- Logo in every edition of The Wildcatter and the bottom of every membership email.
- Receive three meeting/dinner passes for each meeting for one year.
- Receive one free Full Page advertising ad in The Wildcatter per year.
- Receive one free Half Page advertising ad in The Wildcatter per year.
- Logo on Golf Outing sponsorship boards.

GOLD: \$2,500 PER YEAR

- Logo on the corporate sponsor board at every meeting (virtually or in person).
- Logo in every edition of The Wildcatter and the bottom of every membership email.
- Receive one free Half Page advertising ad in The Wildcatter per year.
- Logo on Golf Outing sponsorship boards.

SILVER: \$1,500 PER YEAR

- Logo on the corporate sponsor board at six meetings (virtually or in person)
- Logo in every edition of The Wildcatter and the bottom of every membership email.
- Receive one free Half Page advertising ad in The Wildcatter per year.

BRONZE: \$750 PER YEAR

- Logo on the corporate sponsor board at three meetings (in person or virtually).
- Logo in every edition of The Wildcatter.

ADVERTISING IN THE WILDCATTER:





DINNER MEETING SPONSORSHIP: \$250/MEETING

HALF PAGE AD: \$250/MONTH Companies will receive advertising at the dinner meeting as well as your logo displayed on our website for the month of the meeting you sponsor.

For more information or to purchase a Corporate Sponsor package or advertise in the The Wildcatter, please contact Abby Veigel @ <u>abbyveigel@mlbc-aapl.org</u>. Please contact Harry Heinbaugh at <u>harry.heinbaugh@percheronllc.com</u> for dinner meeting sponsorships.

2022 Recap



This year's highlights

MLBC

202

\$50,000

Donated to Charity

12

Events Held

581

Total Members







MLBC President Rob Greiner accepts award at AAPL Annual Meeting

2022 AAPL Best Newsletter- Large Association Award



Fall Clay Shoot at Hunting Hills



Fall Golf Outing at Southpointe Golf Club



MLBC was well
represented
at the
AAPL Annual Meeting
in Chicago

THANK YOU FOR A GREAT YEAR!

MLBC Members
held a roundtable
discussion
with
Marietta College
Students



Marietta College Energy & Land Management Program Student Spotlight





Vincent Foresta

My name is Vincent Foresta, I am a junior Land and Energy Management major at Marietta College. Coming to Marietta College in 2020, I began my college career studying to pursue a career in the Petroleum engineering field. However, I found that I was more interested in learning about the business aspects of the and gas field. Therefore, sophomore year, I switched my major with the help of Dr. Tina Thomas. Since then, I have learned the ins and outs of the field in to accounting, finance. management, etc. I have found that my interest in the land management field far exceeds that of the engineering field. These lessons then further aided me in working for Diversified Oil and introduction to the industry within a great company.

In my time at Diversified, I was given the opportunity to gain a lot of experience within the land acquisitions department. Working closely with Andrew Barker and Richard Dailey, I used the Access "Recording Tracker" database to process old documents and prepare them in an organized manner for storage in the Deerfield location. I sorted through the old ABS, Oaktree, and other miscellaneous transaction types to rearrange them in boxes with labels for easy accessibility when needed. I have gained plenty of exposure to the Access program as well as exposure to industry documents regarding transactions pertaining to the Diversified company. While working at the Canton location, I made many connections with the others in the office, which I hope to explore post-graduation. The program was well organized and managed by Andrew Barker, and his aid in the process was very useful for future use. I believe this experience gave me a great introduction to the industry for which I am studying, and I can only hope I get the opportunity to work for Diversified once again in order to learn more about land acquisitions and expand my knowledge in the oil and gas industry.

SOCIETY OF PETROLEUM ENGINEERS EVENT NOTICE VIA ALEC BOLLINGER, MCLA MEMBER

2023 PINTS AND PITCHERS EVENT (CANONSBURG, PA)

On the 20th of April, 2023, Marietta College will be sending students from our local SPE chapter to Canonsburg, PA to participate in their annual Pints and Pitchers poster competition. The posters can pertain to any topic relating to the petroleum industry and will be supplemented with mingling opportunities over lunch and drinks, as well as a panel discussion with relevance to young professionals. Prizes for the top posters will be awarded in the amounts of \$2,000, \$750, and \$250 in order respectively. Last year, Marietta SPE was fortunate to send three students to the event, with two participating in the event, Spencer Flick and Alec Bollinger, who took home 1st and 3rd place respectively. Our SPE chapter is eager to return with hopes of sending an even larger number of students!



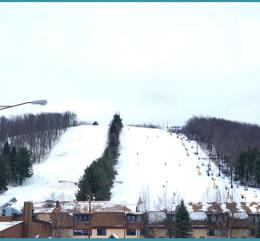
NEWSLETTER COMMITTEE MEMBERS NEEDED!

THE NEWSLETTER COMMITTEE IS IN NEED OF ADDITIONAL PEOPLE TO JOIN THE COMMITTEE. IF YOU HAVE A PASSION FOR DESIGN AND CREATIVE LAYOUTS, WE WANT YOU! IF YOU HAVE A PASSION FOR WRITING AND WOULD LIKE TO CONTRIBUTE TO ARTICLES ON INDUSTRY TOPICS OR JUST WANT TO WRITE ABOUT THE EVENTS THE MLBC HAS DURING THE YEAR, WE WANT YOU! IF YOU WOULD LIKE TO ATTEND EVENTS AND TAKE PICTURES TO PLACE IN THE WILDCATTER, WE WANT YOU! IF YOU HAVE A PASSION FOR EDITING OR JUST WANT TO KNOW HOW WE PUT OUR AWARD WINNER PUBLICATION TOGETHER, WE WANT YOU! FEEL FREE TO REACH OUT TO THE COMMITTEE CHAIRMAN, DANIEL COOPER: DANIEL.COOPER82@GMAIL.COM. HE WILL GET YOU PLUGGED INTO OUR COMMITTEE.

Winter Social

WISP RESORT, MCHENRY, MARYLAND JANUARY 21, 2023









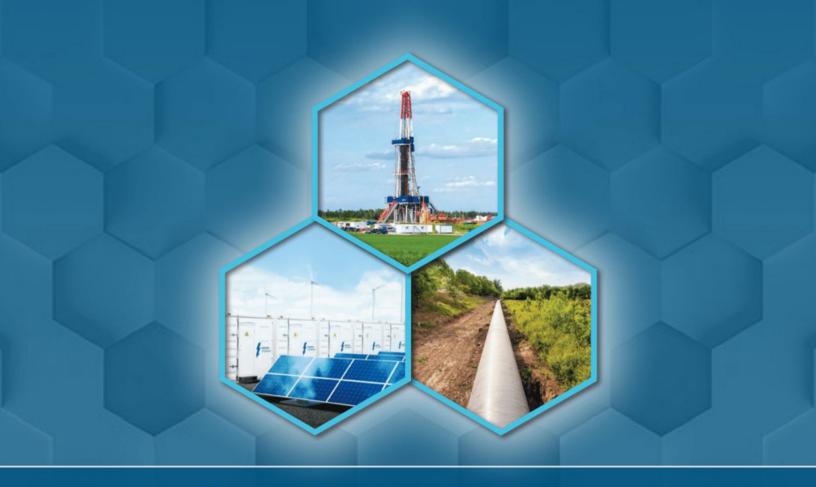












When it Comes to Energy Law, Companies Trust Babst Calland.

Our energy attorneys provide practical, timely and efficient legal advice on myriad issues related to title examination, transactions and due diligence, environmental, land use and pipeline safety.

We understand the complex laws of the oil, gas, and renewable industries. Energy clients across the country trust Babst Calland to help solve legal problems that impact their businesses and their bottom line.

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LEGISLATIVE & REGULATORY UPDATE

By Nikolas Tysiak, Legislative and Regulatory Chairman

Welcome back, I hope everyone had an excellent holiday season. As always, the period covering December and January is usually the slowest time of year regarding judicial and legislative activity, and this year is no exception. Just one case of interest from Ohio, and some minor administrative code revisions in Pennsylvania.

Ohio Public Works Commission v. Barnesville, 2022-Ohio-4603. The village of Barnesville, OH, purchased about 104 acres of land as an "open space" project in connection with the Clean Ohio Conservation Fund, which is administered by the Ohio Public Works Commission ("OPWC") in 2002. As part of the deal, OPWC required that Barnesville take deeds for the lands with certain covenants and restrictions, including a limitation on the use of the purchased lands, restricting the use of the property for the stated purposes, and empowering the OPWC to enforce the covenants and restrictions with various penalties attached. Barnesville subsequently leased the oil and gas under the lands at issue to Antero Resources in 2012, without the consent of OPWC. The Ohio Supreme Court found that the actions of Barnesville in regard to the oil and gas rights violated the transferability restriction imposed by the OPWC, overruling the 7th District Court of Appeals. However, the Supreme Court also determined that the lease to Antero violated the use restriction imposed by OPWC as part of the overall transaction and affirmed the appropriateness of injunctive relief in enforcing such restrictions, including an injunction deeming the oil and gas lease unenforceable. Consequently, the Supreme Court affirmed the decision of the 7th District Court of Appeals', remanding the case for further consideration, accordingly.

Pennsylvania has amended several administrative code sections regarding VOC emissions control requirements arising custody transfer from the wellhead to transmission or storage. See 25 Pa. ADC \S 129.121 - 129.140. Additionally, there were revisions to the permits required in the disturbance of waterways and watersheds. See 58 Pa. ADC \S 51.61.

There is nothing else to report this time. Until next time, we are always interested in hearing from the membership, so please do not hesitate to reach out to us.

Regards,

Nik Tysiak Chair – Legislative and Regulatory Committee

SAVE THE DATE

2023 APPALACHIAN LAND INSTITUTE MARCH 21-22 | PITTSBURGH, PA

&AAPL

Join us for education and networking at the Appalachian Land Institute!

COURSE LEVEL: Intermediate

CREDITS:

AAPL institutes offer learning opportunities led by experts and leaders to discuss industry trends, forecasts, and educational topics relevant to specific regions. Attendees will enjoy these information-packed sessions while increasing their industry knowledge and networking with their peers.



Scan QR code to register and find more information or visit at landman.org

Need a little help with registration fees? Professional development assistance is available.

AAPL's Professional Development Assistance Program reduces the registration fee up to \$300 for all AAPL operated education events, including webinars, institutes, RPL/CPL exams, Annual Meeting, and NAPE Summit's Global Business Conference. The program is designed for AAPL Active Members in good standing for at least two years who have not received Professional Development Assistance more than two times in the past calendar year. Apply today!



Scan QR code for the Professional Development Assistance Program





AAPL DIRECTOR'S REPORT

By: Britney Crookshanks, Regional Director



On Sunday December 11, 2022 the AAPL hosted a quarterly board meeting at The Thompson Hotel Savannah, Georgia. AAPL reported having a total of 10,861 members. AAPL reported there are 4,312 members who hold some level of certification.

AAPL launched the Renewable Energy Certificate program with 14 hours of continuing educations credit hours available. The program reported to have 89 members with the completed certification. AAPL continues to evolve to provide more renewable educational opportunities as well as continuing support for fossil fuels and hard rock minerals educational opportunities for membership.

AAPL has released "Path of Landman" video which explains what a landman does. This is great educational resource the industry can utilize to help conversations about energy and helps people to understand the role of Landman within the industry.

The next quarterly board meeting will be held in Colorado Springs at the Broadmoor March 10th-12th.

NAPE Summit 2023 took place January30-February 3rd. This year's NAPE charities lunch donated over \$350,000 to charities supporting our veterans. The Business conference at NAPE provided opportunities for attendees to hear a Governor's panel, lectures on numerous technical and industry specific topics. The showroom floor provided opportunities for Blockchain, Bitcoin, and Renewable energies educational series.

The AAPL's 69th Annual meeting will take place at the Hyatt Regency at Huntington Beach California June 13-17th. This event will offer numerous educational opportunities as well as a Landman Beach Bash and Yoga on the Beach to name just a few. The host hotel has accommodations for children and a lot of attendees are bringing their families.

If you have any questions or comments you would like for MLBC to bring discuss at the upcoming board meeting please do not hesitate to reach to me directly!





WHY HUNTINGTON BEACH?

BY CARL CAMPBELL, CPL, AAPL PRESIDENT

AAPL's 69th <u>Annual Meeting</u> takes place June 14-17 in Huntington Beach, California. I wanted to share some information about the area and why we selected it as our host city.

There's no skirting around it, California has not been friendly to our industry. Despite its rich energy history and current reliance on oil and gas production, the Golden State has the nation's most rigorous laws that present challenges to fulfilling energy needs. California regulators recently passed egregious rules banning the sale of new gas-powered cars by 2035. Additionally, the city of Los Angeles passed a ban on new oil extraction and plans to shut down existing operations of thousands of wells within 20 years. These are just two of the latest laws that hurt our industry.

West Coast landmen, oil and gas businesses and AAPL <u>affiliated local associations</u> have all been affected by these damaging policies. These land professionals are fighting the good fight and it's time we show support to our fellow members in person. They need the support of their national association now more than ever!

Education sessions from industry advocates will be in line with AAPL's stand against harmful policy. Our Opening Session Keynote Speaker Chris Wright is known for his viral #ThankYouNorthFace campaign, which forced thoughtful discussions on the multiple uses of oil and gas in products and the hypocrisy of certain environmentally focused movements. Like AAPL, Wright embraces all sources of energy as long as they are abundant, affordable and reliable.

Field trips to historic and innovative production sites like CRC THUMS Islands and Signal Hill Petroleum will shed light on the deep oil and gas history of the area. These excursions will support the region's oil and gas industry and provide insight as to how these companies have evolved with extraneous regulations.

Home to several members of the AAPL affiliated Los Angeles Association of Professional Landmen, Huntington Beach sits in the historically conservative, family-oriented Orange County. The city rests above a large natural fault containing a critical supply of natural oil. An offshore oil terminus for tankers supporting the Trans-Alaska Pipeline runs inland to a refinery in Santa Fe Springs. Huntington Beach also hosts the Gothard-Talbert terminus for the Orange County portion of the pipeline running from the Chevron refinery in El Segundo.

The nearby San Joaquin Valley is the state's oil and gas industry production leader with over 83% of the state's active wells and 75% of the state's crude oil production. The southern part of this region is home to the AAPL affiliated Bakersfield Association of Professional Landmen and is also represented by the new speaker of the U.S. House of Representatives Kevin McCarthy.

ANNUAL MEETING

The nearby San Joaquin Valley is the state's oil and gas industry production leader with over 83% of the state's active wells and 75% of the state's crude oil production. The southern part of this region is home to the AAPL affiliated Bakersfield Association of Professional Landmen and is also represented by the new speaker of the U.S. House of Representatives Kevin McCarthy.



In addition to supporting our West Coast members, we chose Huntington Beach because of its benefits to all members. California policy is often a sign of what's to come in other states. Seventeen states, including Colorado, New Mexico and Pennsylvania, have adopted some version of California's strict gas regulations in the past. Annual Meeting will offer insight to all members as similar policies seeps into their states.



John Wayne Airport is just 10 miles away from the <u>Hyatt Regency Huntington Beach Resort and Spa</u> and offers affordable flights from most major airlines. Orange County will allow for fun, unique experiences like our Landman Beach Bash, Yoga on the Beach, a Hollywood-themed Opening Reception and the aforementioned field trips. Surf City also offers a plethora of extracurricular entertainment options for attendees and their family members, including distinctive cuisine, vibrant art scenes, endless shopping selections, beautiful beaches and just a 40-minute drive to Disneyland.

AAPL initially selected the location in 2018 for 2020. Due to COVID, we were allowed to reschedule for this year. If we were to cancel simply to move to an alternate location, it would be costly to the association. As we are keenly focused on minimizing expenses, it would be fiscally irresponsible to incur that type of expense.

Annual Meeting has not been held within 1,000 miles of SoCal for over a decade. We are the American Association of Professional Landmen. This includes our valued West Coast members. Having the professional development and land conference in the backyard of so many battling land professionals will allow them to attend easily and feel our support as well as provide a fresh experience for all members! We hope you join the fight and fun with us this June.

SEE FULL ANNUAL MEETING DETAILS
& REGISTER

APPLY FOR PROFESSIONAL DEVELOPMENT ASSISTANCE



Surf City hosts THE
professional development and
land conference June 14-17.
AAPL's 69th Annual Meeting
will provide valuable
education, unique networking
functions and unforgettable
social events.

PRIORITY RATES END WEDNESDAY!

Priority pricing is only available through Jan. 31. Sign up before Wednesday, Feb. 1 to save \$100 and secure the best pricing for member and guest registrations.

REGISTER NOW & SAVE

ICYMI: WHY HUNTINGTON BEACH?

AAPL President Carl D. Campbell, CPL, recently shared some insight on the Huntington Beach area and how Annual Meeting will aide battling West Coast members and local associations, support the region's oil and gas industry and benefit all AAPL members. Read the full article to better understand our host city.

READ THE FULL ARTICLE



CRC THUMS ISLANDS FIELD TRIP

CRC THUMS Islands was built in 1965 to access the oil reserves of the Wilmington Field. It currently produces more than 20,000 barrels of oil per day from an integrated network of about 2,000 production and water injection wells. Earn an additional 3.5 CEUs while learning more about this iconic site!

Field trips require separate registration and cost \$60 per person. This excursion is available Thursday, June 15 from 1-5 p.m. and Friday, June 16 from 8 a.m. - noon. Hurry, our field trips are expected to sell out!



MORE INFO & REGISTER

OTHER ANNUAL MEETING HAPPENINGS

KEYNOTE CHRIS WRIGHT

Self-described tech nerd turned entrepreneur, Chris Wright serves as CEO and chairman of the board of Liberty Energy. He is a dedicated humanitarian with a passion for bringing the benefits of energy to every community in the world. This passion has inspired a career in energy working not only in oil and gas but fusion, solar and geothermal His #ThankYouNorthFace campaign went viral with over 5 million views, forcing a discussion on the multiple uses of oil and gas in products. More keynote speakers to be announced!



HOT PLAY HAPPY HOUR SOCIALS

Following the education program on Thursday, make plans to network and make new connections with others that work in the energy industry at the happy hour socials.

SIGNAL HILL PETROLEUM FIELD TRIP

Signal Hill Petroleum is a privately owned California-based energy company specializing in responsible and sustainable exploration and production as operations co-exist with residential and commercial neighbors. Earn 3.5 CEUs on this field trip! Field trips require separate registration and are expected to sell out.

LANDMAN BEACH BASH

There's no better way to cap off a week of education and business than at the fabulous Landman Bash! This year's theme is Landman Beach Bash. Partygoers will enjoy fun in the sand and SeaLegs at the Beach, an outdoor venue located on beautiful Bolsa Chica State Beach. Dress will be casual, and beach attire is encouraged.



WELCOME RECEPTION

This reception is a great place for catching up with old friends and making new ones as you make plans to maximize your participation at the Annual Meeting.

HORIZON BREAKFAST

This special event was created to celebrate and honor a trailblazing female land leader in the industry who has distinguished herself in her career, in the profession and has supported AAPL and its mission.

LOCAL ASSOCIATION ROUNDTABLE

Contribute your thoughts and ideas related to topics impacting local associations from all over the United States. Email Affiliate & Volunteer Relations Manager <u>Deanna Young</u> to ensure your local association is represented in 2023.

YOGA ON THE BEACH

Bring your towel and water and join AAPL member Harriet Robinson for yoga on the beach! Robinson has held multiple roles within the land profession and currently works for EAG as business development manager. In addition to the oil and gas industry, she loves the health and fitness industry and is a certified barre and Pilates instructor.

HOST RESORT



HYATT REGENCY HUNTINGTON BEACH RESORT & SPA

21500 Pacific Coast Hwy Huntington Beach, CA 92648

Relax amid Pacific Ocean views and Spanish-inspired architecture at Hyatt Regency Huntington Beach Resort & Spa. The Annual Meeting host resort features a relaxing pool with newly-refurbished cabanas, oversized guest rooms and suites, award-winning restaurants and a prime oceanfront location.

Group name: AAPL 69th Annual Meeting 2023

Call in reservations: 888-591-1234 Access the group reservations link below.

BOOK ONLINE NOW

SQUAD UP & SAVE

Save 20% off each Annual Meeting registration when you register five (5) or more at a time! Enjoy Huntington Beach and all that Annual Meeting offers with your favorite coworkers or independent land professionals. Register your crew on the same order to unlock your savings. No registrant limit, no savings limit!



UNLOCK SAVINGS BY REGISTERING 5+

Landmen In Action

1. TTU HOSTS ENERGY COMMERCE FALL LUNCH & LEARN

Texas Tech University's Center for Energy Commerce hosted its second annual Energy Commerce Fall Lunch & Learn on Sept. 28. AAPL Second Vice President Michelle Phillips, CPL, moderated a panel discussion on the benefits of being an AAPL member both as a student and as a professional.

Photo captions: AAPL Second Vice President and moderator Michelle

Phillips

CPL, and AAPL member and panelist Matt Smith, CPL

2. NARO CONVENTION

Jimmy Wright, CPL, Patti West, RPL, and Jack Fleet presented at the Ohio chapter convention for the National Association of Royalty Owners Sept. 16-17 in Cambridge, Ohio.











3. MLBC FAMILY LOUNGE RIBBON-CUTTING

On Sept. 24, WVU Medicine hosted an open house to celebrate the debut of the new WVU Medicine Children's Hospital. Among the festivities, a ribbon-cutting was held for the opening of the MLBC Family Lounge, which was made possible by the generosity of the Michael Late Benedum Chapter of the AAPL. The MLBC and the Michael Late Benedum Foundation, its 501(c)(3) nonprofit, have been long-standing supporters of the hospital through the annual MLBC Spring Charity Golf outing. Since 2009, the outing has been one of the MLBC's most widely attended events and has provided significant contributions to the children's hospital. The MLBC and the Michael Late Benedum Foundation are committed to making a difference in the Appalachian community, where members live and work, and are honored to have been bestowed this gracious recognition of their collective efforts.





Member Spotlight: Sam Schwartzmiller, CPL



Tell us a little about vourself.

I currently live just outside of Akron, OH with my wife, Erin, who I met on our first day working for Chesapeake in 2011. We have two daughters, Scotia and Isla, ages 4 and 2, and one son, Loren, who was born in mid-January. Most of my free time is spent renovating our 150-year old farmhouse. I played golf collegiately at Robert Morris University in Pittsburgh and still try to play as much as I possibly can.

Who are you currently employed or contracted with?

I'm currently the Director of Operations for Halo Land Management. We're located in Canton, OH and currently have 115 employees and contractors across OH, WV, PA, MI, and VA.

How long have you worked in the oil and gas industry? And what states do you have experience? And tell us about any other land organization you belong.

I've been in the industry for 12 years and have worked or managed projects in OH, WV, PA, TX, OK, and IL.

Tell us about your first position in the industry.

I was a little spoiled. My first position in the industry was as a Field Landman for Chesapeake Energy. CHK decided to test out the idea of creating their own in-house broker that moved around to different states and acquired land. Our group acquired over 1 million acres in OH, and a great deal of CHK's acreage in NE PA. We were all employees with great pay and amazing benefits, and having CHK's resources behind you for your first job in the industry was an incredible experience.

What areas of the industry do you have experience in?

My area of expertise is certainly title, though I've spent a considerable amount of time running leasing and ROW projects. Our company has recently started to diversify into public utilities, which is pretty exciting given the long-term stability of the utility sector.

Do you have a mentor in the industry? Can you provide details?

I don't currently have a mentor, but I consider our management team at Halo the closest thing to a mentor. Most of us worked together at CHK and have known each other for over a decade, including my wife. We all bring different strengths and ideas to the table and can lean on each other when we're stuck on something or are jumping into something we've never seen before.

How long have you been a member of the MLBC. Do you currently have any certifications through the AAPL? I think I joined back in 2014 so I could play in the spring golf outing at Oglebay. I've been a member ever since.

What benefits have you found as a member of the MLBC? What are your favorite aspects?

The biggest benefit is the connection to other landmen in the region. I've enjoyed all of the events and dinners that I've been able to attend, though I still don't make it to as many as I'd like to get to.

Do you serve the MLBC, AAPL, or any other organizations in an executive capacity and/or serve as a committee chair? Are you a member of any committees?

I do not currently serve on any committees. With three young children it's been a challenge to find the time to commit to serving, but I would love to contribute as soon as life slows down just a bit. I am a contributor to the AAPL Landman magazine as the Appalachian Field Reporter.

IN MEMORY OF

LAUREEN ABBOT DOZIER





Laureen Abbott Dozier, 65, died January 10, 2023 at home in Summerfield, Ohio after a three-year journey with cancer. Laureen was born August 11, 1957, to Darlene and Pistol Abbott in Tacoma, Washington, and grew up on ranches in Wyoming and Montana. She married Gary C. Dozier August 24, 1996 in Phoenix, Arizona.

A graduate of Big Horn High School and Scottsdale Community College, Laureen was an accomplished photographer, interior designer, and title researcher. She owned and operated Fabric Works for 20 years in Phoenix, Arizona before going into the title insurance business in Texas. Title work led Laureen into the oil and gas industry, in both Texas and Ohio, and she became a Registered Professional Landman (RPL) and active member of the American Association of Professional Landmen (AAPL) and the local chapter Michael Late Benedum Chapter of AAPL (MLBC).

Laureen was a fun-loving and exceptionally kind wife, friend, sister, aunt, daughter, and colleague. She enjoyed dancing, music, traveling, birds, dogs, cats, Koi fish and entertaining her friends and family. Most of all she reveled in a life of spiritual experience with 12 Step recovery and Native American practices as her foundation. You can find full obituary here.



MLBC AWARDS RECEPTION MAY 11, 2023, POINT PARK UNIVERSITY

We will be holding our MLBC Awards Presentation at Point Park University as a stand alone event this year. In addition to presenting our annual awards to the honorees, we will also be presenting the Claude Worthington Benedum Foundation with several awards that the MLBC has earned over the past few years. This will be a very special night of networking and celebration and we hope you all can attend.

The MLBC established its awards program in order to recognize members for achieving excellence in the land profession here in the Appalachian Basin.

Below are last years award winners:

BEST MEMBER COMMUNICATION: ROB GREINER



REINER HALO RESOURCES



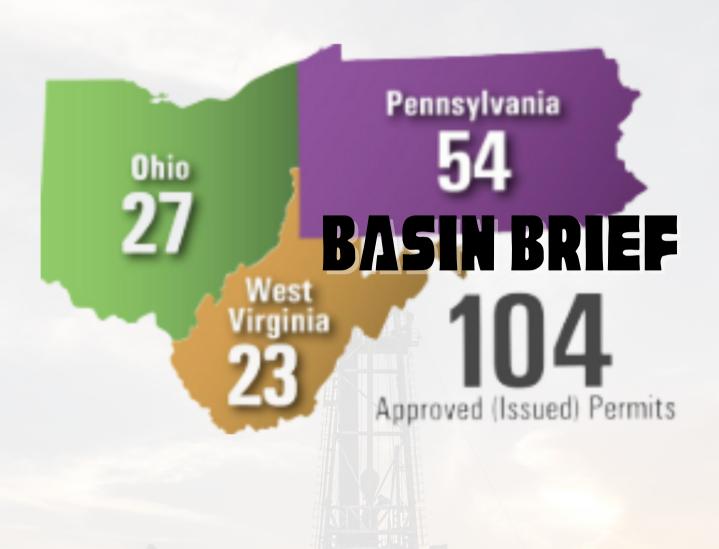
FRIEND OF MLBC AWARD:

J. W. FINDLEY LIFETIME ACHIEVEMENT AWARD: DOUG RICHARDS



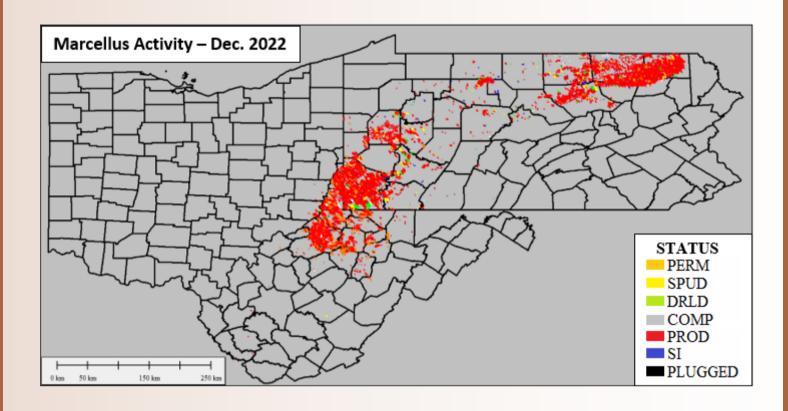
LANDMAN OF THE YEAR AWARD: TYLER MURRAY

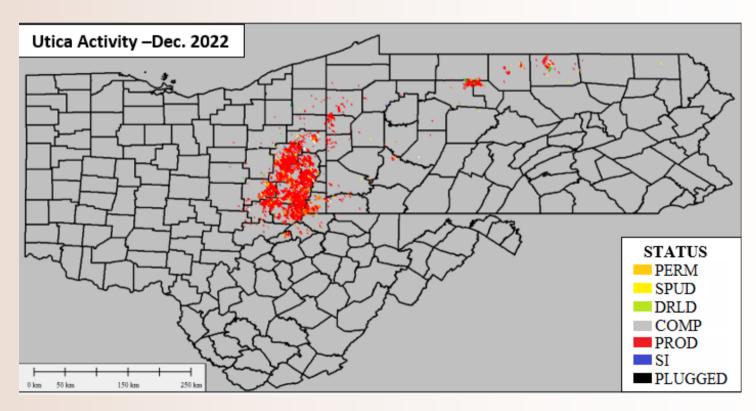




BASIN ACTIVITY INFORMATION PROVIDED BY JKPC PETROLEUM CONSULTANTS AND IS CURRENT AS OF DECEMBER 2022.









PERMITTING SUMMARY BY STATE

STATE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
ОН	23	36	31	29	29	43	45	27	20	25	36	27
PA	78	60	69	75	53	61	78	58	46	34	69	54
wv	57	7	17	39	10	15	23	36	30	6	9	23
TOTAL	158	103	117	143	92	119	146	121	96	65	114	104

PERMITTING SUMMARY BY OPERATOR

OPERATOR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	TOTAL
ASCENT	9	22	8	14	14	21	14	11	11	5	12	14	155
COTERRA	3	14	17	4	5	7	6	12	9	3	8	7	95
CHESAPEAKE	11	2	6	6	3	6	12	14	1	5	22	2	90
ANTERO	12	1	11	13	120	7	14	7	6	25	5	7	83
ENCINO		6	7	8	7	7	14	7	2	12	5	6	81
HILCORP	7	7		4	(+)	8	5	4	2	-	12	200	49
TUG HILL	20	1	-	1	6	4	3	5	1	5	-	1	47
OLYMPUS	2	2	-2	N20	3	8	19	25	25	25	8	20	40
PENNENERGY	2	1	7	(82)	(2)	12	. 1	2:	9	2:	2	2:	30
PA GEN ENERGY	1	-	-	-	(+)	6	3	F.I.	3	-1	-	7	20
Other (14)	93	49	61	93	54	33	55	61	52	35	42	60	688
TOTAL	158	103	117	143	92	119	146	121	96	65	114	104	1,378

RIG ACTIVITY SUMMARY

STATE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
ОН	10	12	12	10	12	12	11	11	11	12	13	13
PA	25	25	24	26	25	25	24	24	23	24	23	22
WV	15	15	15	15	14	14	14	13	13	17	17	17
TOTAL	50	52	51	51	51	51	49	48	47	53	53	52



PRODUCING WELL COUNT BY RESERVOIR

RESERVOIR	ОН	PA	wv	TOTAL
Marcellus	44	10,449	3,429	13,922
Utica	2,984	363	105	3,452
Burkett	-	235	30	265
TOTAL	3,028	11,047	3,564	17,639

PRODUCING MARCELLUS WELLS

OPERATOR	ОН	PA	WV	TOTAL
EQT	-	1,460	668	2,128
RANGE RESOURCES	15	1,472	27.5	1,472
CHESAPEAKE	17	1,470	453	1,470
SWN	26	757	580	1,363
ANTERO	ië.	. =	1,129	1,129
COTERRA	ы	953	273	953
SENECA	17	789	(57)	789
REPSOL	12	645	1121	645
RICE	i i	509	949	509
CNX	1	411	66	478
Others (69)	17	1,983	986	2,986
TOTAL	44	10,449	3,429	13,922

PRODUCING UTICA WELLS

OPERATOR	ОН	PA	wv	TOTAL
ENCINO	921			921
ASCENT	723	98.1	14	723
GULFPORT	418	28	18	418
ANTERO	234	16	1	235
SWN	195	2	3	200
SENECA	(4)	146	14	146
RICE	142	1	10	143
HILCORP	46	92		138
CNX	45	18	5	68
XTO ENERGY	57	3		60
Others (20)	203	101	96	400
TOTAL	2,984	363	105	3,452



2023 SPRING CLAY SHOOT

When
FRIDAY, APRIL 14, 2023
9:00 AM CHECK-IN

10:00 AM START

<u>Where</u>

HUNTING HILLS 181 HUNTING HILLS RD DILLINER, PA 15327

INDIVIDUALS AND TEAMS CAN REGISTER NOW!

BEGINNERS ARE WELCOME!

AMMO & RENTALS AVAILABLE ON-SITE!

SPONSORSHIPS AVAILABLE!!

[\$1,000] Raffle Sponsor [\$500] Station Sponsor

Contact Tyler Murray for sponsorship inquiries and any questions related to the event:

tyler.murray@percheronllc.com

Where's Nik & Nixon?













STAY CONNTECTED!

Follow us on our social media channels for news & updates!





@mlbc-aapl



Michael Late Benedum
Chapter of AAPL



@mlbc-aapl



@mlbc_aapl



www.mlbc-aapl.org

MLBC

Sponsorships available for all events while they last

March

Appalachian Land Institute

21

Join AAPL and fellow land professionals in person for the 2023 Appalachian Land Institute in exciting Pittsburgh! A fun networking event at Top Golf is included with your registration!

22

April

Spring Clay Shoot

124

Join us at Hunting Hills for our Spring Clay Shoot benefiting the MLBC Scholarship Program

May

Special Award Presentation

11

Join us for a exceptional evening including drinks, food and recognition of this year's Award winners and a special presentation of MLBC awards to the Benedum Foundation.

June

9

Join us at Quicksilver Golf Club for our Annual Spring Golf Outing benefiting Magee Womens Hospital. 2022-2023

Executive Committee



President

Justin Nixon, CPL Northeast Natural Energy jnixon@nne-llc.com



Vice President

Lhag Bowers, RPL

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Secretary John Catsonis Apex Land Corp. jcatsonis@apexlandcorp.com



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AAPL Regional Director

Britney Crookshanks, CPL
Infinity Natural Resources

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2022-2023 COMMITTEE CHAIRS





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SCHOLARSHIP/UNIVERSITY LIASON: **ROB GREINER**



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CO-EDUCATION: BILL O' BRIEN BILL.O'BRIEN@STEPTOE-JOHNSON.COM



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STEVE CARR



LHAG BOWERS JKANE@CASSIDYPC.COM STEVECARR@DUDLEY-LAND.COM LHAG.BOWERS@PERCHERONLLC.COM

MLBC MEMBERSHIP REPORT JANUARY 2023



NEW MEMBERS:

First Name	Last Name	Employer	Member Type	Sponsoring Member
Colin	Foster	Jackson Kelly	Active	Adam Anderson
Greg	Henthorn	Flatrock Energy	Active	Kevin Pierson
Nicholas	Paparodis	Nikko Production, LLC	Active	Rob Greiner
Kade	Smith	Ascent	Active	Serena Buck

MEMBERSHIP BY THE NUMBERS

Total Members: 584 Total Active: 421

Active: 381 % Active: 72.1%

Active PP: 30

Honorary: 10 Associate: 90 Student: 73



Congratulations to the following member(s) recently gaining their Certification through the AAPL:

Renewable Energy Certificate: Travis Canterbury, CPL



MEMBERSHIP INFORMATION



The MLBC membership application is located on the website at www.mlbc-aapl.org. Please check your information on the website prior to submitting your renewal. The MLBC website has an updated version of the membership listing. Please use this resource if you cannot find yours or others information in the directory. Please report any errors or omissions to Abby Veigel at abbyveigel@mlbc-aapl.org.

Application for membership in the Association shall be subject to the approval by a majority vote of the Executive Committee at a regularly scheduled meeting and shall require the signed approval by the acting President of the Executive Committee, as evidence of the Committee's approval.

Notice of the approved application(s) of all potential Association member(s) shall be printed in the next regularly scheduled publication of the Association. Members shall have the opportunity for a period of thirty (30) days following the publication to object to the potential member's application.

MEMBERSHIP RENEWALS

Membership Renewals have been sent out for 2023. Please renew your membership in the MLBC to keep receiving The Wildcatter along with outstanding educational content and industry updates this year. Per the bylaws of the MLBC, payment of membership dues must be received on or before March 15 to avoid any late fees. A big note of appreciation to those members who have already submitted their dues. If you have not done so yet, we ask that you continue your support and encourage your colleagues and associates to join and support our efforts.



