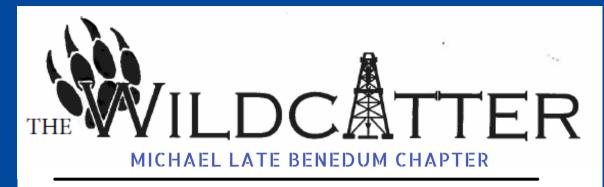
VOL. 3 ISSUE 4 | 2022



AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN

WINNER OF THE AAPL BEST NEWSLETTER - LARGE ASSOCIATION AWARD



AAPL President, Jim Devlin, presents MLBC Past President, Rob Greiner, with the award for Best Newsletter - Large Association

INSIDE THE ISSUE:

The Basin Brief, Letter from President, and AAPL Updates

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LETTER FROM THE PRESIDENT



MLBC PRESIDENT, JUSTIN NIXON

HOW HEALTHY IS YOUR PROFESSIONAL NETWORK PORTFOLIO?

The past several years have been difficult. As the world ground to a halt, many found themselves isolated, some lost jobs, and others were forced to learn a new way to work. The world was turned on its head. Even now, as the world begins to stand on its feet again, "normal" has taken on a new meaning.

Daily commutes are now work-from-home. "Zoom" and "Teams" are common terms. We all have our favorite masks and, without a doubt, most of us still keep a few in the car "just in case." Despite all this, one thing has not changed... we are still Landmen. Landmen are social people, gifted in empathy and reading the room. We talk. We network. We negotiate. We make deals happen. When a position is available, we likely know a Landman perfect for the job. We likely have contacts and communication pathways at most companies in the industry. That's what makes us important. That's what makes us valuable.

We have a unique opportunity, right now, to leverage that value. Think about it. As the natural gas industry slowed down, we lost a lot of good – even great – land professionals. Many of those folks left the natural gas industry and began careers in related fields or other sectors, entirely. It was a big change for just about everyone. Yet, again, there is one thing that hasn't changed: every one of those people are still landmen at heart – they are just applying their land skills to a different trade. That is an opportunity for us.

What do I mean? Think of it in terms of investment. When you invest your money, do you put all your eggs in one basket? Of course not. The wise course is to keep your assets diversified and protected. When it comes to your professional network, wouldn't it be wise to do the same, to diversify our social assets?

Indeed, it is. As landmen, we deal with a broad range of issues and people from all different walks of life. Having broad contacts outside the natural gas industry can be a powerful resource when dealing with difficult issues or things outside our norm. Need a utility pole moved ASAP? Wouldn't hurt to know a landman that's now working for the utility company. Need a right-ofway through county or local government property? Wouldn't hurt to know the "former" landman in charge of that for the county. Need some questions answered about power purchase agreements? Well, you probably know a guy or gal who handles that, now. If worse comes to worst and you lose your job, it certainly wouldn't hurt to have a little help making a "transition" in your own employment. It pays dividends to have a broad network of reliable, professional contacts. It is a powerful tool in the right situation; a resource that others around you may not have. It makes you valuable.

With that in mind, the MLBC's goal – and our theme for this year - is to provide more opportunities to **RECONNECT**. In the coming months, you are going to see more events designed to safely bring people back together in order to strengthen your professional network. We'd like to encourage everyone to reach out to those that you haven't seen in a while – even if they are no longer in the industry. Invite them out to an event. Learn about their new roles. Ask what they have been up to. Take this as an opportunity to diversify your professional network.

To kick off our year of **RECONNECT**ing, we'd like to invite everyone to attend the MLBC Social at Tropics in Morgantown, WV, on August 11th. It will be a great time and well worth the reduced price of admission. As a bonus, the price of admission will also cover the cost of MLBC Dues for the remainder of the year for any new member who signs up that night. So, again, we encourage everyone to reach out to those you haven't seen in a while and invite them out.

We hope to see everyone there! - Justin

2022 MLBG GORPORATE SPONSORS

PLATINUM





GOLD







SILVER





BRONZE







2022 CORPORATE SPONSORSHIP LEVELS



PLATINUM: \$5,000 PER YEAR

- Logo on the corporate sponsor board at every meeting along with the meeting sponsor board (virtually or in person).
- Logo in every edition of The Wildcatter and the bottom of every membership email.
- Receive three meeting/dinner passes for each meeting for one year.
- Receive one free Full Page advertising ad in The Wildcatter per year.
- Receive one free Half Page advertising ad in The Wildcatter per year.
- Logo on Golf Outing sponsorship boards.

GOLD: \$2,500 PER YEAR

- Logo on the corporate sponsor board at every meeting (virtually or in person).
- Logo in every edition of The Wildcatter and the bottom of every membership email.
- Receive one free Half Page advertising ad in The Wildcatter per year.
- Logo on Golf Outing sponsorship boards.

SILVER: \$1,500 PER YEAR

- Logo on the corporate sponsor board at six meetings (virtually or in person)
- Logo in every edition of The Wildcatter and the bottom of every membership email.
- Receive one free Half Page advertising ad in The Wildcatter per year.

BRONZE: \$750 PER YEAR

- Logo on the corporate sponsor board at three meetings (in person or virtually).
- Logo in every edition of The Wildcatter.

ADVERTISING IN THE WILDCATTER:





DINNER MEETING SPONSORSHIP: \$250/MEETING



Companies will receive advertising at the dinner meeting as well as your logo displayed on our website for the month of the meeting you sponsor.

For more information or to purchase a Corporate Sponsor package or advertise in the The Wildcatter, please contact Abby Veigel @ <u>abbyveigel@mlbc-aapl.org</u>. Please contact Harry Heinbaugh at <u>harry.heinbaugh@percheronllc.com</u> for dinner meeting sponsorships.

MLBC SUMMER SOCIAL AT THE TROPICS

Come out and enjoy live music, food and drinks and RECONNECT with fellow members

LIVE MUSIC BY:



August 11, 2022 6:00 pm Tropics Restaurant Morgantown, WV

COST: FREE FOR MEMBERS, \$35 FOR NON-MEMBERS

NON-MEMBERS WHO SIGN UP FOR MEMBERSHIP AT EVENT WILL RECEIVE 50% OFF THEIR MEMBERSHIP DUES.

REGISTER HERE NOW





Member Spotlight: Ella McDonald

Tell us a little about yourself.

Growing up on a farm outside of Mill Creek, Oklahoma, there were no gender-specific jobs. As my interest in oil and gas grew, I knew that I could work hard and be successful in this male-dominated field. During an early interview for a landman position, one man even told me that I could be a landman "... when pigs could fly." This just fueled my determination to begin my career in 1978! In 1980, I partnered to form Petro Title Management; in 1982, I launched McDonald Land Services and have multiple offices across the country.

Who are you currently employed or contracted with?

McDonald Land Services

How long have you worked in the oil and gas industry?

Forty-four years.

And what states do you have experience?

Oklahoma, Kansas, Texas, North Dakota, Iowa, Illinois, Louisiana, Utah, New Mexico, Colorado, Wyoming, Pennsylvania, Ohio, West Virginia, Kentucky. And tell us about any other land organization you belong. International Right-of-Way Association.

Tell us about your first position in the industry.

Terry Felts, owner of Alpha Energy, insisted I work in the office with accounting and the lease and division order analysts before sending me to the field as a landman trainee. Terry's decision proved invaluable. Firsthand, I learned that the building blocks of a successful brokerage firm are accuracy and attention to detail.

What areas of the industry do you have experience?

Title/abstracting, leasing, due diligence, curative, rights-of-way, surface, water, and solar acquisitions.

Do you have a mentor in the industry? Can you provide details?

Terry Felts had faith in me and provided ample, diverse opportunities to excel in all phases of land work. Terry recognized my willingness to learn and to work hard. I am forever indebted to Terry, and most importantly, to our Heavenly Father who has guided me throughout my life and this career.

How long have you been a member of the MLBC. Two years.

Do you currently have any certifications through the AAPL? No

What benefits have you found as a member of the MLBC?

MLBC has enabled us to meet many professionals and to establish new relationships.

What are your favorite aspects? MLBC genuinely welcomes new members, and I love the friendly, collegial atmosphere. The people are so nice at each and every event.

Do you serve the MLBC, AAPL, or any other organizations in an executive capacity and/or serve as a committee chair? Are you a member of any committees?

No

11TH ANNUAL MLBC FALL CHARITY GOLF OUTING

FRIDAY, OCTOBER 14, 2022 REGISTRATION @ 8:30AM SHOTGUN START @ 10:00AM

SOUTHPOINTE GOLF CLUB, CANONSBURG, PA 15317 WWW.SOUTHPOINTEGOLFCLUB.COM



Registration is now open for the 11th Annual MLBC Fall Charity Golf Event! This year's event will be held at Southpointe Golf Club in Canonsburg, PA.

This year's event will benefit Magee-Womens Research Institute & Foundation. See your sponsorship dollars at work by visiting www.mageewomens.org.

Schedule:

8:30am: Registration (cash bar will be open)

9:45am: Announcements by Pro Shop

10:00am: Shotgun Start (Boxed lunch provided on carts)

3:00pm: Cash Bar Open

3:30pm: Dinner (Steak and Seafood buffet)

Awards, Raffle Prizes and 50/50 winners announced during dinner

Please contact MLBC Fall Golf Chair Steve Carr (stevecarr@dudley-land.com) with any questions.

SPONSOR/GOLF OPPORTUNITIES

PRESENTING SPONSOR - \$3500

One golf foursome in the event, Tent on the course, MLBC Newsletter Recognition, name/logo on all event related emails, prominent advertisement as presenting sponsor at the event and on all event correspondence

GOLD SPONSOR - \$2500

One golf foursome in the event, Tent on the course, signage on tee box, name/logo on all event related emails, advertisement at the event

SILVER SPONSOR - \$1000

Tent on the course, signage on tee box, name/logo on all event related emails, advertisement at the event

RAFFLE SPONSOR - \$1000

Prize sponsorship for raffles after golf, name/logo on all event related emails, advertisement at the event

TEE SPONSOR - \$500

Your Company name/logo will be posted on a tee sign in a visible location on one of the tee boxes as well as recognition at dinner.

PERSONALIZED SPONSORSHIPS

If you are looking for a more personalized way to reach individual golfers, contact us and we can show you available options, or we would be happy to pass out your company swag (ex. Tumblers, golf towels, golf balls)

INDIVIDUAL GOLFERS / FOURSOMES

\$250 per person / \$1000 per foursome

REGISTER NOW



AAPL DIRECTOR'S REPORT

By: Britney Crookshanks, Regional Director



On June 15, 2022 the AAPL hosted a quarterly board meeting at the AAPL 68th Annual Meeting which took place in Chicago, Illinois. At the board meeting AAPL reported total membership count is 11,833 which is a slight decrease from last year's membership.

The Annual meeting was well attended with Landmen excited to be back together energized with the increase in activity within the industry. The Annual meeting is always a great event for networking opportunities and continuing educational credits. This year there were educational opportunities for not only information related to fossil fuels but also Wind, Solar, and Crypto Mining. There were opportunities to earn up to 17 education credits and the keynote speaker was Alex Epstein. The annual meeting also provided entertainment with live music, a boat ride on the "Spirit of the Chicago Yacht," and a reception complete with all the Chicago favorite foods and drinks.

The Annual meeting also provided an opportunity for all local associations to participate in a round table discussion where membership challenges and new ideas could be discussed. MLBC was able to walk away with some new ideas on how to engage with each other and provide more benefit to our membership. The annual meeting is the time of year where AAPL introduces the incoming Executive committee and new leadership. The awards ceremony was especially exciting this year as MLBC received the "Best Newsletter" award for 2022! This is a great accomplishment and congratulations to Danny Cooper and the rest of the Newsletter committee who put together such a great publication!

AAPL is already actively planning the 2023 Annual meeting which will take place at the Hyatt Regency hotel in Huntington Beach California Wednesday June 14-Satuday June 17. This event is expected to be very well attended with a great line up of speakers and social events. The hotel has a lot to offer for fun and members are encouraged to attend with their families. The next quarterly board meeting will take place on September 11th in Phoenix Arizona. If you have any questions or comments you would like for MLBC to bring up at the upcoming board meeting, make sure to reach out to me!



VIEW ALL IN PERSON EVENTS

VIEW ALL LIVE WEBINARS

SOLAR LEASE FUNDAMENTALS

Date: Aug. 16 **Time:** 1-4 p.m. CDT **Credits:** 3 CEU

Speaker: Phillip Guerra, CPL **Course Level:** Intermediate

The Solar Lease Fundamentals live webinar focuses on the essential components of most solar lease agreements, including term sheets, option to lease agreements, mutual use surface agreements, surface waivers and non-interference agreements for mineral owners.

Can't make it this time? This vital live webinar will reoccur Sept. 13 and Oct. 18!



LEARN MORE & REGISTER

SURFACE USE AND ACCESS

Date: Aug. 25

Time: 8:30 a.m. - 3:30 p.m. CDT Credits: 5 CEU plus 1 CEU Ethics Speaker: George R. Shultz, CPL Course Level: Basic/Overview

Our Surface Use and Access live webinar is designed to familiarize land professionals with surface rights and the myriad issues associated with acquiring, exercising and preserving those rights. It focuses on why, when and what rights may be needed and how to protect existing rights. It discusses a variety of surface-related contracts and their use. There is commentary on easement valuation, damage claim investigation and the challenges of governmental permitting. Finally, the seminar examines the criticality of building relationships with regulatory agencies and the public.



Register by Aug. 11 and save 20%!

LEARN MORE & REGISTER





AAPL KICK OFFS OUTREACH PROGRAM WITH 'DOCUMATION' VIDEO

FEATURED IN LANDMAN, JULY/AUGUST 2022 | BY LE'ANN CALLIHAN, VICE PRESIDENT OF AAPL

As part of AAPL's mission to promote the highest standards of performance for all land professionals, advance their stature and encourage sound and ethical stewardship of all energy and mineral resources, the board of directors adopted six goals targeting excellence, education, value, DEI, advocacy and sustainability for the association. Our new outreach video, titled *The Path of the Landman — Powering the World*, hits all six of our strategic goals utilizing a mixed media approach to storytelling combining documentary-style video clips, professional interviews, animation and infographics woven precisely and purposefully together into an exciting, eye-catching and informative piece — true to AAPL's modern brand. This documation will be shared across the country at universities, industry conferences, company boardrooms, high schools and community events.

The Path of the Landman tells the story of the land professional's journey of converting ideas into energy. Bringing a fresh awareness of the landman's crucial role in the energy industry, it dispels myths and misconceptions while highlighting the importance of the land profession and energy business to our local communities, states, country and world by providing the basic necessities for a modern life, as well as national security and a strong economy.



WATCH VIDEO ON OUR WEBSITE

WATCH VIDEO ON YOUTUBE

THE NEXT GENERATION OF LAND PROFESSIONALS

In today's market, a transition is certainly occurring, but it is an expansion, not a contraction, and the future couldn't be brighter. Landmen are positioned perfectly to transfer their skills into all energy sectors, including oil and gas, wind, solar and other sources. Whether you are in the field or in-house, there aren't many other professions that offer such a wide range of roles, most of which provide the ability to create human connection. It's time to seize the day and grow the profession and build an even stronger AAPL.



We have a solid foundation, but there is a significant need for motivated young professionals to come into the land profession and learn from the retiring experts who entered the industry during the 1980s oil boom. For young professionals, this means there is a great opportunity for them to move up the ranks quickly. There has never been a better time or opportunity to enter the land profession, so let's share the good news through AAPL's outreach campaign — starting with the distribution of our video — targeting the next generation of land leaders so that during this energy transition, our profession will be well equipped to remain a vital component in keeping the energy industry moving forward.

It can't be denied that a landman's knowledge and expertise are crucial to the entire life cycle of an energy project. The path of the landman helps power an industry that powers the world.













Robert Greiner, Michele Champeau, Britney Crookshanks, Andy Graham, Daniel Cooper, Richard Adkins and Lester Zitkus at the Local Association Roundtable Session.



MLBC Table at AAPL Annual Meeting held in Chicago in June.



AAPL quarterly board meeting.

Ohio 43

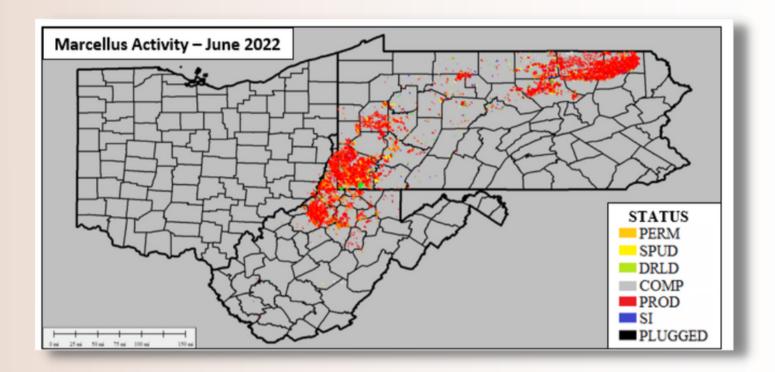
Pennsylvania

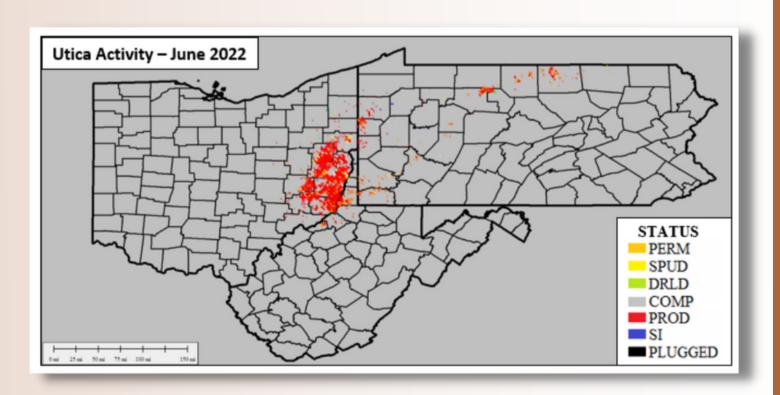
BASIN BRIEF

West
Virginia 119

Approved (Issued) Permits

BASIN ACTIVITY INFORMATION PROVIDED BY JKPC PETROLEUM CONSULTANTS AND IS CURRENT AS OF JULY 2022.







PERMITTING SUMMARY BY STATE

STATE	JAN	FEB	MAR	APR	MAY	JUN
ОН	23	36	31	29	29	43
PA	78	60	69	75	53	61
WV	57	7	17	39	10	15
TOTAL	158	103	117	143	92	119

PERMITTING SUMMARY BY OPERATOR

OPERATOR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	TOTAL
Ascent	9	22	8	14	14	21	-	-	-	-	-	-	88
Seneca	8	13	. 12	23	16	-	0	0	C C	12	0	0	60
EQT	15	4	19	17	2	2	-	-	-	-	-	-	59
Coterra	3	14	17	13	5	7	0	0	C C		0		59
Antero	12	1	11	7	-	7	-	-	-	-	-	-	38
SWN	10	4	9	4	7	3	0	0	0	0	0	0	37
Chesapeake	11	2	6	8	3	6	-		12	-		-	36
Range Resources	18	4	3	6	-2	4	- 12	0	2	1	2	0	35
Encino	-	6	7	5	7	7	-	- 1	-	-	-	-	32
Tug Hill	20	1	- 12	1	6	4	12	0	0	0	0	0	32
Repsol	7	15	-	5	4	-	-	-	-	-	-	-	31
CNX		2	5	6	1	2	0	0	0		0	0	16
Other (31)	45	15	32	34	27	56	-	-	-	-	-	-	209
TOTAL	158	103	117	143	92	119	·	- 4	- 42	-	- 12	-	732

RIG ACTIVITY SUMMARY

STATE	JAN	FEB	MAR	APR	MAY	JUN
ОН	10	12	12	10	12	12
PA	25	25	24	26	25	25
wv	15	15	15	15	14	14
TOTAL	50	52	51	51	51	51

PRODUCING WELL COUNT BY RESERVOIR

ОН	PA	wv	TOTAL
43	10,072	3,226	13,341
2,868	345	84	3,297
1.5	227	30	257
2,911	10,644	3,340	16,895
	43 2,868 -	43 10,072 2,868 345 - 227	43 10,072 3,226 2,868 345 84 - 227 30

PRODUCING MARCELLUS WELLS

OPERATOR	ОН	PA	WV	TOTAL
EQT		1,439	646	2,085
RANGE RESOURCES	-	1,415	-	1,415
SWN	26	743	547	1,316
ANTERO	2	20	1,071	1,071
CHESAPEAKE		1,427		1,427
COTERRA ENERGY	-	912	124	912
SENECA	8	781	-	781
REPSOL	-	614	123	614
RICE		501		501
CNX	1	396	66	463
Others (63)	16	1,844	896	2,756
TOTAL	43	10,072	3,226	13,341

PRODUCING UTICA WELLS

OPERATOR	ОН	PA		TOTAL
ENCINO	880	-	-	880
ASCENT	679	(=)		679
GULFPORT	411	(2.4		411
ANTERO	228	8=8	1	229
SWN	190	2	3	195
RICE	142	1		143
SENECA	323	133	-	133
HILCORP	34	92		126
CNX	45	18	5	68
XTO ENERGY	57	3		60
Others (22)	202	96	75	373
TOTAL	2,868	345	84	3,297

2022 MLBC VETERANS CHARITY SPORTING CLAYS



FRIDAY

SEPTEMBER 30, 2022 9:00AM check-in, 10:00AM start

LOCATION: Hunting Hills Shooting Preserve, Dilliner, PA



Steak Lunch!

President Justin Nixon!

Door Prizes!

TOP GUN Trophy!

Refreshments!

2022 SPONSORSHIP OPPORTUNITIES

\$5,000.00 KEY SPONSOR

- (3) four-person teams
- (12) event polo shirts
- (1) station sponsor

Logo on sponsor banner at lodge

\$2,000.00 GOLD LEVEL SPONSORS

- (1) four-person team
- (4) event polo shirts
- (1) station sponsor

Logo on sponsor banner at lodge

\$3,000.00 PLATINUM LEVEL SPONSORS

- (2) four-person teams
- (8) event polo shirts
- (1) station sponsor

Logo on sponsor banner at lodge

\$500.00 SILVER LEVEL SPONSORS

(1) station sponsor

Logo on sponsor banner at lodge

Please contact Tyler Murray [tmurray@nne-llc.com] if your company is interested in sponsoring this event.

BENEFITING:





Past MLBC Veterans Charity Clay Shoots















Past MLBC Veterans Charity Clay Shoots









About the WVU Law Veterans Advocacy Law Clinic

There are approximately 170,000 veterans that currently reside in West Virginia, many with acute and unique legal needs related to their military service or return to civilian life. In the clinic, law students have the opportunity to represent the West Virginia veterans in litigation before administrative agencies and courts on benefits, discharge upgrades, employment claims and other civil matters. In addition, students can represent local and national organizations in non-litigation matters relating to the legal needs of veterans, including regulatory and legislative reform efforts, media advocacy, and strategic planning.

For more information, visit:

https://www.law.wvu.edu/clinical-law/clinics/veterans-advocacy

MLBC

Check Out Our List of Events for Fall 2022

August

Summer Social at Tropics

11

Come join us for a night of live music, drinks, food and networking

September

Marietta Dinner Meeting

08

Join us at The Galley in Marietta for dinner and an educational presentation by Rob Brundrett of the Ohio Oil and Gas Association

September

Fall Charity Clay Shoot

30

The 2022 MLBC Veterans Charity Clay Shoot will be held at Hunting Hills Shooting Preserve in Dilliner, PA. The event will be benefiting the WVU Veterans Advocacy Law Clinic.

October

Fall Charity Golf Outing

14

The 11th Annual MLBC Fall Charity Golf Event at Southpointe Golf Club in Canonsburg, PA. This year's event will benefit Magee-Womens Research Institute and Foundation.

For detailed information, please visit our websites at:

www.mlbc-aapl.org www.mlbcfoundation.org



STAY CONNTECTED!

Follow us on our social media channels for news & updates!











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2022-2023

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FALL GOLF: STEVE CARR



LHAG BOWERS JKANE@CASSIDYPC.COM STEVECARR@DUDLEY-LAND.COM LHAG.BOWERS@PERCHERONLLC.COM

MLBC MEMBERSHIP REPORT AUGUST 2022



First Name	Last Name	Employer	Member Type	Sponsoring Member
Thomas	Hartzfield	Self Employed	Active	Paul Konggaard
Melissa	Rounds	Babst Calland	Associate	Steven Green

New members are approved on a monthly basis. If the need arises to move along membership approval (ex. Ohio Landman Registration), please email Abby Veigel: abbyveigel@mlbc-aapl.org

Total Members: 577

Active: 364 Active PP: 30 Honorary: 10 Total Active: 394 % Active: 68.28%

> Associate: 86 Student: 86



We understand the **ENERGY** of better culture.



WE'RE HIRING AMAZING OIL & GAS LAWYERS WITH AT LEAST THREE YEARS' EXPERIENCE IN OH, PA & WV!

Our Appalachia attorneys advise on:

- acquisitions, divestitures and JVs
- drilling, division order and supplemental title opinions
- contract review and negotiation
- mineral receiverships and royalty issues
- regulatory matters

APPLY NOW in

MEMBERSHIP INFORMATION



The MLBC membership application is located on the website at www.mlbc-aapl.org. Please check your information on the website prior to submitting your renewal. The MLBC website has an updated version of the membership listing. Please use this resource if you cannot find yours or others information in the directory. Please report any errors or omissions to Abby Veigel at abbyveigel@mlbc-aapl.org.

Application for membership in the Association shall be subject to the approval by a majority vote of the Executive Committee at a regularly scheduled meeting and shall require the signed approval by the acting President of the Executive Committee, as evidence of the Committee's approval.

Notice of the approved application(s) of all potential Association member(s) shall be printed in the next regularly scheduled publication of the Association. Members shall have the opportunity for a period of thirty (30) days following the publication to object to the potential member's application.

RECONNECT WITH MLBC!

There is no better way to RECONNECT and build your network portfolio than to serve the fellow members by volunteering your time and participate in one of our committees. Would you like to coordinate sponsorships for one of our many events during the year? Volunteer at one of our charity golf and clay shoot events? Have an idea for an educational speaker we can bring to one of our dinner meetings? Or help out with our award winning Newsletter? You can do all that and so much more with the MLBC! Check out all of our Committees on Page 24 of this edition of The Wildcatter and reach out to the chairperson of the Committee you are interested in joining and start the RECONNECT with the MLBC!